



WASHOE COUNTY

Integrity Communication Service

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STAFF REPORT

BOARD MEETING DATE: *October 25, 2022*

DATE: Thursday, October 20, 2022

TO: Board of County Commissioners

FROM: Amber Howell, Director, Human Services Agency
(775)785-8600, ahowell@washoecounty.gov

THROUGH: Kate Thomas, Assistant County Manager

SUBJECT: Recommendation to award Request for Proposal (RFP) 3171-22 to New Hope Placement, L.L.C., d.b.a. Well Care Services to provide housing, property management and supportive services to the Men's Crossroads Program, a Washoe County Human Services Agency (HSA) lead initiative providing a tiered/modified housing first approach, through effective programming services and community collaboration; the program has operated since 2011 and provides supportive housing and other services to men within the community's indigent population, retroactive October 1, 2022 through June 30, 2023, with the provision for four (4), one (1) year renewals, in the amount of [\$1,166,667.00] for the initial 9-month term Fiscal Year (FY) 2023; [\$1,400,000.00] for FY 2024; [\$1,442,000.00] for FY 2025; [\$1,485,260.00] for FY 2026 and [\$1,529,818.00 for FY 2027]; and if approved authorize the Purchasing and Contracts Manager to execute the Agreement. (All Commission Districts.)

SUMMARY

The Human Services Agency is requesting the Board award Request for Proposal (RFP) 3171-22 to New Hope Placement, L.L.C., d.b.a. Well Care Services to provide housing, property management and supportive services to the Men's Crossroads Program, a Washoe County Human Services Agency (HSA) lead initiative providing a tiered/modified housing first approach, through effective programming services and community collaboration; the program has operated since 2011 and provides supportive housing and other services to men within the community's indigent population, retroactive October 1, 2022 through June 30, 2023, with the provision for four (4), one (1) year renewals, in the amount of [\$1,166,667.00] for the initial 9-month term Fiscal Year (FY) 2023; [\$1,400,000.00] for FY 2024; [\$1,442,000.00] for FY 2025; [\$1,485,260.00] for FY 2026 and [\$1,529,818.00 for FY 2027]; and if approved authorize the Purchasing and Contracts Manager to execute the Agreement.

Washoe County Strategic Objective supported by this item: Vulnerable Populations

AGENDA ITEM # _____

PREVIOUS ACTION

On August 17, 2021, Item 15, the Board approve a Sole Source waiver to establish an emergency agreement with Well Care Services of Reno (Well Care) for Well Care to provide housing, property management and supportive services to the Crossroads Program, a Washoe County Human Services Agency (HSA) lead initiative providing a tiered/modified housing first approach, through effective programming services and community collaboration; the program has operated since 2011 and provides supportive housing and other services to men within the community's indigent population. If approved, the agreement would support the pilot program between Washoe County and Well Care Services of Reno retroactive June 14, 2021, through September 30, 2022, at a cost to the county of [\$1,815,439.00].

BACKGROUND

The County is responsible under NRS 428.010 to provide care, support and relief to the resident poor, indigent, incompetent, and those incapacitated by age, disease or accident, when those persons are not supported or relieved by their relatives or guardians, by their own means, or by state hospitals, or other state, federal or private institutions or agencies. The Crossroads program is essential to serve vulnerable populations in Washoe County, exiting homelessness and into a sober living community. This program aligns with Governor Sisolak's recommendation to address vulnerable populations, including those experiencing homelessness. The successful outcomes of the program have shown that the current Crossroads model of housing and supportive services is more successful than previous models.

New Hope Placement, L.L.C., d.b.a. Well Care Services has the ability to provide housing, property management and supportive services to the Crossroads Program. In addition to providing housing, Well Care Services Reno staff includes Primary Care, Psychiatric Medication Management, Mental Health, and Pharmacy services.

The Board approved a Sole Source waiver to establish an emergency agreement with Well Care Services of Reno (Well Care) for Well Care to provide housing, property management and supportive services to the Men's Crossroads Program, retroactive June 14, 2021, through September 30, 2022, allowing for the procurement process to take place.

FISCAL IMPACT

Should the Board approve this agreement there will be no additional impact to the Human Services Agency's FY23 adopted budget as budget authority exists within the following fund:

Fund	Cost Object	G/L Account	Amount
F223 Homelessness Fund	CC 223300 HSA Crossroads	710100 – Professional Services	\$1,166,667.00

RECOMMENDATION

It is recommended the Board award Request for Proposal (RFP) 3171-22 to New Hope Placement, L.L.C., d.b.a. Well Care Services to provide housing, property management and supportive services to the Men's Crossroads Program, a Washoe County Human Services Agency (HSA) lead initiative providing a tiered/modified housing first approach, through effective programming services and community collaboration; the program has operated since 2011 and provides supportive housing and other services to men within the community's indigent population, retroactive October 1, 2022 through June 30, 2023, with the provision for four (4), one (1) year renewals, in the amount of [\$1,166,667.00] for the initial 9-month term Fiscal Year (FY) 2023; [\$1,400,000.00] for FY 2024; [\$1,442,000.00] for FY 2025; [\$1,485,260.00] for FY 2026 and [\$1,529,818.00] for FY 2027]; and if approved authorize the Purchasing and Contracts Manager to execute the Agreement.

POSSIBLE MOTION

Should the Board agree with staff's recommendation, a possible motion would be "Move to: Award Request for Proposal (RFP) 3171-22 to New Hope Placement, L.L.C., d.b.a. Well Care Services to provide housing, property management and supportive services to the Men's Crossroads Program, a Washoe County Human Services Agency (HSA) lead initiative providing a tiered/modified housing first approach, through effective programming services and community collaboration; the program has operated since 2011 and provides supportive housing and other services to men within the community's indigent population, retroactive October 1, 2022 through June 30, 2023, with the provision for four (4), one (1) year renewals, in the amount of [\$1,166,667.00] for the initial 9-month term Fiscal Year (FY) 2023; [\$1,400,000.00] for FY 2024; [\$1,442,000.00] for FY 2025; [\$1,485,260.00] for FY 2026 and [\$1,529,818.00] for FY 2027]; and if approved authorize the Purchasing and Contracts Manager to execute the Agreement."