

Mazz Golf Management Revenue Summary
Report 2026
Sierra Sage Golf Course

Revenue Summary:	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	TOTAL 2026
Green Fees	\$ 34,181	\$ 47,008	\$ 116,267	\$ 115,208	\$ 157,386								\$ 470,050
Tournament Revenue													-
Driving Range	6,807	9,554	20,305	18,151	22,670								77,487
Power Carts	16,724	24,988	60,496	52,636	72,420								227,264
Lessons	75	100	780	456	1,268								2,679
Other rental, repair	115	245	1,015	-	1,670								3,045
Pro Shop Merchandise	5,091	6,431	17,744	22,567	29,270								81,103
Food & Beverage	10,743	15,341	47,292	45,104	58,087								176,567
Gift Cards	425	808	1,033	642	971								3,879
Sales Tax	1,581	1,983	5,425	5,151	7,231								21,371
Other ~ Men's/Women's Club			40	8,340	16,447								24,827
Other ~ Annual Green Fee	23,400				1,500								24,900
Other ~ Annual Cart Fee	8,800		3,000										11,800
Other ~ Promo Rounds	-	3,030											3,030
Other ~ Pay on Account													-
Other ~ donations													
Other ~ CC Tips	1,480	2,209		5,242	8,710								17,621
Other ~ Misc	2,096		1,759	299	3,835								7,989
TOTAL REVENUE	\$ 111,498	\$ 111,697	\$ 275,156	\$ 273,796	\$ 381,465	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,153,612

18 hole equivalent	1689	2380	5697	4766	6095	0	0	0	0	0	0	0	20,627
Average per 18 hole eq	\$ 66.01	\$ 46.93	\$ 48.30	\$ 57.45	\$ 62.59	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$ 55.93
Golf, Range, Cart per 18 eq	\$ 34.17	\$ 34.26	\$ 34.59	\$ 39.03	\$ 41.42	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$ 37.56

Agreed upon improvement rounds @ \$31.50 average rate, until rate change May 2024 changed to \$35.50	963	1,324	3,275	3,245	4,433	-	-	-	-	-	-	-	13,241
Course Improvement fund \$2 per round transfer date	\$ 1,926	\$ 2,648	\$ 6,550	\$ 6,491	\$ 8,867	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	26,482

Monthly Summary to be submitted to Washoe County by the 10th of the following month.

Accounting Assumptions:

Gift Cards are recorded as revenue when sold due to immateriality
Annual Dues are recorded as revenue when sold due to immateriality
Promo Rounds will be recorded in Revenue in the year sold. This is new in 2021.

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2026 Rounds of Play

	Winter Rates				Summer Rates	Winter Rates	
\$\$	Jan	Feb	March	April	May	Dec	TOTAL
18 Green Fee					3,295		3,295
18 Junior					152		152
18 Senior					974		974
Winter 18	764	1,163	3,013	2,461			7,401
Winter Jr 18	34	40	156	124			354
Winter Sr 18	474	701	1,303	932			3,410
9 Hole Walk-Up					483		483
9 Hole Walk-Up Jr					29		29
9 Hole Walk-Up Sr					158		158
9 Hole Walk-Up Winter	119	121	369	403			1,012
9 Hole Walk-Up Jr Winter	4	8	18	18			48
9 Hole Walk-Up Sr Winter	63	67	170	115			415
Late Rate 18							0
Late Rate 9							0
Late Rate Junior							0
Late Rate Senior							0
2nd 9 Adult							0
2nd 9 Junior							0
2nd 9 Senior					1		1
2nd 9 Winter Adult	1	5	5	9			20
2nd 9 Winter Sr	1		1	1			3
DAILY FEE SUBTOTAL:	1,460	2,105	5,035	4,063	5,092	0	17,755

Annual Walking		10	3				13
Annual Cart	79	68	11	9	2		169
Senior Annual							0
OLD SMART CARDS							0
SC - Adult 10-Play							0
SC - Adult 25-Play							0
SC - Adult 9 Hole 10-Play							0
SC - Junior 18 Hole 10 Play							0
SC - Junior 9 Hole 10-Play							0
SC - Senior 10-Play							0
SC - Senior 25-Play							0
SC - Senior 9 Hole 10-Play							0
SC - Golden 9 Hole 10-Play							0
SC - Gold 18 Hole 10-Play							0
SC - Golden 25-Play							0
SC - Golden+ 10-Play							0
SC - Golden+ 25-Play							0
Promo Rounds Redeemed	114	156	459	518	999		2,246
Tournaments							0
Special Twilight							0
UNR Golf Team	3	2	3	1			9
High School		2	92	162	5		261
Jr. Golf Comp							0
Misc. Comp	9	9	55	27	33		133
Birthday Comp							0
Employee Guest Winter	33	28	95	72			228
Employee Guest Summer					75		75
PGA Comp	18	20	36	17	11		102
Employee Comp	67	80	189	170	212		718
2-1 NNGA							0

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2026 Rounds of Play

	Winter Rates				Summer Rates	Winter Rates	
\$\$	Jan	Feb	March	April	May	Dec	TOTAL
2-1 West Coast Golf							0
Birdie Bug Ad							0
Other Promos					1		1
SPECIAL FEE SUBTOTAL:	323	375	943	976	1,338	0	3,955
TOTAL DAILY ROUNDS:	1,783	2,480	5,978	5,039	6,430	0	21,710
18-HOLE EQUIVALENT:	1,689	2,380	5,697	4,766	6,095	0	20,627

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2026 Rounds of Play

		Winter Rates				Summer Rates	Winter Rates	
	\$\$	Jan	Feb	March	April	May	Dec	TOTAL
Walk Up 18		1,305	1,932	4,567	3,589	4,496	0	15,889
Walk Up 9		188	201	563	546	671	0	2,169
Twilight 18		0	0	0	0	0	0	0
Twilight 9							0	0
Smart Cards 18		0	0	0	0	0	0	0
Smart Cards 9		0	0	0	0	0	0	0
Annuals		79	78	14	9	2	0	182
Tournaments		0	0	0	0	0	0	0
Misc 18		208	267	834	895	1,261	0	3,465
Misc 9								0
TOTAL:		1,780	2,478	5,978	5,039	6,430	0	21,705

Junior	97	107	326	239	181	0	950
Adult	996	1,385	3,493	2,954	3,855	0	12,683
Senior	479	709	1,322	951	1,133	0	4,594
Golden	0	10	3	0	0	0	13
Tourn, Misc	208	267	834	895	1,261	0	3,465
TOTAL:	1,780	2,478	5,978	5,039	6,430	0	21,705

percent per month based on average	3.25%	3.69%	5.99%	8.73%	12.38%	2.42%	100.00%
Average	1,271	1,440	2,340	3,411	4,836	945	39,064
last 5 years average	1,538	1,639	2,976	3,949	6,177	1,299	45,284
percent per month based on last 5 yr average	3.40%	3.62%	6.57%	8.72%	13.64%	0.00%	100.00%

Monthly High's
Monthly Low's

18 Hole Equivalent 2026	1,689	2,380	5,697	4,766	6,095	-	20,627
18 Hole Equivalent 2025 (info only)	2,254	1,984	3,587	5,693	6,820	2,779	18,084
18 Hole Equivalent 2024 (info only)	1,715	1,233	2,025	4,881	6,933	1,512	50,015
18 Hole Equivalent 2023 (info only)	-	-	874	4,636	6,473	2,099	47,517
18 Hole Equivalent 2022 (info only)	2,057	1,984	3,634	3,550	5,065	114	46,419
18 Hole Equivalent 2021 (info only)	1,724	1,315	3,295	3,579	5,619	847	45,800
18 Hole Equivalent 2020 (info only)	1,327	2,577	1,722	539	6,231	1,745	45,595
18 Hole Equivalent 2019 (info only)	612	42	1,521	3,252	3,552	441	32,996
18 Hole Equivalent 2018 (info only)	1,590	1,419	841	2,933	4,034	533	33,364
18 Hole Equivalent 2017 (info only)	15	336	1,871	3,045	4,032	1,254	33,882
18 Hole Equivalent 2016 (info only)	385	1,887	1,769	3,394	4,101	478	33,848
18 Hole Equivalent 2015 (info only)	1,960	1,937	2,845	3,156	3,633	211	36,136
18 Hole Equivalent 2014 (info only)	1,716	1,474	2,591	2,872	4,176	904	35,590
18 Hole Equivalent 2013 (info only)	394	1,814	2,789	3,268	4,059	128	36,152
18 Hole Equivalent 2012 (info only)	1,495	1,526	1,568	2,698	3,602	644	33,935
18 Hole Equivalent 2011 (info only)	1,410	1,133	814	2,314	2,958	1,424	32,138
Inc/Dec 2026 vs. 2025	(565)	396	2,110	(927)	(725)	(2,779)	2,543
Inc/Dec %	-25%	20%	59%	-16%	-11%	-132%	14%

Round Reconciled							
Per POSExpress	1,812	2,481	6,002	5,077	6,467		21,839
Annual	(26)		(4)	(2)	(1)		(33)
Promo Green Fees					2		2
Senior Annual							-
SC - Adult 10-Play			(1)	(2)	(5)		(8)
SC - Adult 25-Play			(3)	(1)	(1)		(5)

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Summary

Winter

Winter Rates

Rates

Rates

[illegible]