



WASHOE COUNTY

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STAFF REPORT

BOARD MEETING DATE: March 18, 2025

DATE: February 3, 2025

TO: Board of County Commissioners

FROM: Ryan Gustafson, Director, Human Services Agency
775-785-8600, RGustafson@washoecounty.gov

THROUGH: Kate Thomas, Assistant County Manager

SUBJECT: Recommendation to accept an award from Anthem, Inc. in the amount of [\$400,000; no county match] for the period of April 1, 2025 through March 31, 2026, to support the installation, maintenance and operation of an OnMed CareStation; and recommendation to award an agreement to OnMed LLC in the amount of [\$400,000] annually, beginning April 1, 2025 and continuing as long as sponsor funding is available, for the installation, maintenance and operation of one (1) CareStation, a standalone, on-site unit that will provide hybrid medical care at the Reno Senior Center; authorize the Purchasing and Contracts Manager to execute all relevant documents; and direct Finance to make the necessary budget amendments. Hybrid medical care consists of live, virtual access to licensed clinicians via high-definition audio-video capabilities along with a comprehensive suite of medical devices contained within the unit whereby clinicians can assess a patient's needs. (All Commission Districts.) FOR POSSIBLE ACTION

SUMMARY

Recommendation to accept an award from Anthem, Inc. in the amount of [\$400,000; no county match] for the period of April 1, 2025 through March 31, 2026, to support the installation, maintenance and operation of an OnMed CareStation; and recommendation to award an agreement to OnMed LLC in the amount of [\$400,000] annually, beginning April 1, 2025 and continuing as long as sponsor funding is available, for the installation, maintenance and operation of one (1) CareStation, a standalone, on-site unit that will provide hybrid medical care at the Reno Senior Center; authorize the Purchasing and Contracts Manager to execute all relevant documents; and direct Finance to make the necessary budget amendments. Hybrid medical care consists of live, virtual access to licensed clinicians via high-definition audio-video capabilities along with a comprehensive suite of medical devices contained within the unit whereby clinicians can assess a patient's needs.

Washoe County Strategic Objective supported by this item: Vulnerable Populations

AGENDA ITEM # _____

PREVIOUS ACTION

No previous action

BACKGROUND

The OnMed CareStation is an indoor structure described as a “clinic-in-a-box”. It allows individuals to have real-time consultations with a licensed clinician via high-definition audio-video capabilities and a comprehensive suite of medical devices. The CareStation will be installed inside the Reno Senior Center for use by the center’s clients.

The interior of the OnMed CareStation resembles a small doctor’s office, in which seniors access care by pressing “start” on a screen. They are instantly connected with a certified nursing assistant, who walks through a quick intake process and then connects the patient with an OnMed clinician for a live, virtual visit. The CareStation is equipped with medical-grade diagnostic tools, providing the clinician with an accurate, real-time view of all vital signs. It also features high-definition thermal imaging cameras to better examine the patient’s skin, eyes, ears and throat as needed to diagnose infection and other conditions.

Through the CareStation, a provider can offer a diagnosis and treatment plan, including recommended medications, referrals, and e-prescriptions sent directly to the preferred pharmacy. Electronic medical records are stored securely in the patient’s OnMed medical record, which can be shared with other necessary care providers. After each patient leaves, the CareStation locks and automatically runs a sanitization cycle to prepare for the next patient.

The OnMed CareStation is available to Washoe County Human Services Agency through a third-party donation through Anthem, Inc. The implementation of the OnMed CareStation is contingent upon receipt of funding from Anthem. No fees will be paid to OnMed unless Human Services Agency receives sufficient sponsor funding from Anthem. If sponsor funding is not awarded to Human Services Agency, all Parties agree to rescind or otherwise terminate the agreement without cause or penalty to any Party.

GRANT AWARD SUMMARY

Project/Program Name: OnMed Care Station

Scope of the Project: Funds will support the installation, maintenance and operation of an OnMed CareStation, which will be installed at the Reno Senior Center.

Benefit to Washoe County Residents: The OnMed CareStation provides a clinic-in-a-box, where seniors can quickly and easily access medical care through a live, virtual visit with a clinician. The CareStation will offer seniors easy and convenient access to medical care at no cost to those using the unit.

On-Going Program Support: OnMed will facilitate any ongoing funding through third-party sponsorships, which will cover all costs associated with the CareStation. In the event sponsor funding is no longer available, OnMed will remove the unit at their own cost, and all Parties agree to rescind or otherwise terminate the agreement without

cause or penalty to any party.

- Award Amount:** \$400,000
- Grant Period:** April 1, 2025 through March 31, 2026
- Funding Source:** Anthem, Inc.
- Pass Through Entity:** N/A
- CFDA Number:** N/A
- Grant ID Number:** N/A
- Match Amount and Type:** No match required

Sub-Awards and Contracts: This award will fund a contract with OnMed to provide the installation, maintenance and operation of the CareStation. The funder has specified that funds are restricted for this specific purpose with this specific vendor. A sole source waiver has been approved.

FISCAL IMPACT

Should the board accept this grant award and approve these amendments, the FY25 Human Services Agency’s Senior Services Fund (F225) adopted budget will be increased by \$400,000.00 in both revenues and expenditures in the following accounts:

<u>Account Number</u>	<u>Description</u>	<u>Amount of Increase/(Decrease)</u>
IO 29071 - 484195	Non-Governmental Grants	\$ 400,000.00
	Total Revenue	\$ 400,000.00
IO 29071 - 710100	Professional Services	\$ 400,000.00
	Total Expenditures	\$ 400,000.00

RECOMMENDATION

Recommendation to accept an award from Anthem, Inc. in the amount of [\$400,000; no county match] for the period of April 1, 2025 through March 31, 2026, to support the installation, maintenance and operation of an OnMed CareStation; and recommendation to award an agreement to OnMed LLC in the amount of [\$400,000] annually, beginning April 1, 2025 and continuing as long as sponsor funding is available, for the installation, maintenance and operation of one (1) CareStation, a standalone, on-site unit that will provide hybrid medical care at the Reno Senior Center; authorize the Purchasing and Contracts Manager to execute all relevant documents; and direct Finance to make the necessary budget amendments.

POSSIBLE MOTION

Should the Board agree with staff's recommendation, a possible motion would be: *“move to accept an award from Anthem, Inc. in the amount of [\$400,000; no county match] for the period of April 1, 2025 through March 31, 2026, to support the installation, maintenance and operation of an OnMed CareStation; and recommendation to award an agreement to OnMed LLC in the amount of [\$400,000] annually, beginning April 1, 2025 and continuing as long as sponsor funding is available, for the installation, maintenance and operation of one (1) CareStation, a standalone, on-site unit that will provide hybrid medical care at the Reno Senior Center; authorize the Purchasing and Contracts Manager to execute all relevant documents; and direct Finance to make the necessary budget amendments.”*