

**Mazz Golf Management Revenue
Summary Report 2026
Sierra Sage Golf Course**

Revenue Summary:	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	TOTAL 2025
Green Fees	\$ 34,181	\$ 47,008	\$ 116,267										\$ 197,456
Tournament Revenue													
Driving Range	6,807	9,554	20,305										36,666
Power Carts	16,724	24,988	60,496										102,208
Lessons	75	100	780										955
Other rental, repair	115	245	1,015										1,375
Pro Shop Merchandise	5,091	6,431	17,744										29,266
Food & Beverage	10,743	15,341	47,292										73,376
Gift Cards	425	808	1,033										2,266
Sales Tax	1,581	1,983	5,425										8,989
Other ~ Men's/Women's Club			40										40
Other ~ Annual Green Fee	23,400												23,400
Other ~ Annual Cart Fee	8,800		3,000										11,800
Other ~ Promo Rounds													
Other ~ Pay on Account		3,030											3,030
Other ~ donations													
Other ~ CC Tips	1,460	2,209											3,669
Other ~ Misc	2,096		1,759										3,855
TOTAL REVENUE	\$ 111,498	\$ 111,697	\$ 275,156	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 498,351

	1699	2380	5697	0	0	0	0	0	0	0	0	0	9,766
18 hole equivalent	\$ 66.01	\$ 46.93	\$ 48.30	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$ 51.03
Average per 18 hole eq	\$ 34.17	\$ 34.26	\$ 34.59	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$ 34.44

*Agreed upon improvement rounds @ \$31.50 average rate, until rate change May 2024 changed to \$35.50	963	1,324	3,275										5,562
Course Improvement fund \$2 per round	\$ 1,926	\$ 2,648	\$ 6,550	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	11,124
transfer date													

Monthly Summary to be submitted to Washoe County by the 10th of the following month.

Accounting Assumptions:

- Gift Cards are recorded as revenue when sold due to immateriality
- Annual Dues are recorded as revenue when sold due to immateriality
- Promo Rounds will be recorded in Revenue in the year sold. This is new in 2021.

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2026 Rounds of Play

	Winter Rates				TOTAL
	Jan	Feb	March	April	
18 Green Fee					0
18 Junior					0
18 Senior					0
Winter 18	764	1,163	3,013		4,940
Winter Jr 18	34	40	156		230
Winter Sr 18	474	701	1,303		2,478
9 Hole Walk-Up					0
9 Hole Walk-Up Jr					0
9 Hole Walk-Up Sr					0
9 Hole Walk-Up Winter	119	121	369		609
9 Hole Walk-Up Jr Winter	4	8	18		30
9 Hole Walk-Up Sr Winter	63	67	170		300
Late Rate 18					0
Late Rate 9					0
Late Rate Junior					0
Late Rate Senior					0
2nd 9 Adult					0
2nd 9 Junior					0
2nd 9 Senior					0
2nd 9 Winter Adult	1	5	5		11
2nd 9 Winter Sr	1		1		2
DAILY FEE SUBTOTAL:	1,460	2,105	5,035	0	8,600

Annual Walking		10	3		13
Annual Cart	79	68	11		158
Senior Annual					0
OLD SMART CARDS					0
SC - Adult 10-Play					0
SC - Adult 25-Play					0
SC - Adult 9 Hole 10-Play					0
SC - Junior 18 Hole 10 Play					0
SC - Junior 9 Hole 10-Play					0
SC - Senior 10-Play					0
SC - Senior 25-Play					0
SC - Senior 9 Hole 10-Play					0
SC - Golden 9 Hole 10-Play					0
SC - Gold 18 Hole 10-Play					0
SC - Golden 25-Play					0
SC - Golden+ 10-Play					0
SC - Golden+ 25-Play					0
Promo Rounds Redeemed	114	156	459		729
Tournaments					0
Special Twilight					0
UNR Golf Team	3	2	3		8
High School		2	92		94
Jr. Golf Comp					0
Misc. Comp	9	9	55		73
Birthday Comp					0
Employee Guest Winter	33	28	95		156
Employee Guest Summer					0
PGA Comp	18	20	36		74
Employee Comp	67	80	189		336
2-1 NNGA					0

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2026 Rounds of Play

Winter Rates

	\$\$	Jan	Feb	March	April	TOTAL
2-1 West Coast Golf						0
Birdie Bug Ad						0
Other Promos						0
SPECIAL FEE SUBTOTAL:		323	375	943	0	1,641
TOTAL DAILY ROUNDS:		1,783	2,480	5,978	0	10,241
18-HOLE EQUIVALENT:		1,689	2,380	5,697	0	9,766

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2026 Rounds of Play

	\$\$	Winter Rates				TOTAL
		Jan	Feb	March	April	
Walk Up 18		1,305	1,932	4,567	0	7,804
Walk Up 9		188	201	563	0	952
Twilight 18		0	0	0	0	0
Twilight 9						0
Smart Cards 18		0	0	0	0	0
Smart Cards 9		0	0	0	0	0
Annuals		79	78	14	0	171
Tournaments		0	0	0	0	0
Misc 18		208	267	834	0	1,309
Misc 9						0
TOTAL:		1,780	2,478	5,978	0	10,236

Junior	97	107	326	0	530
Adult	996	1,385	3,493	0	5,874
Senior	479	709	1,322	0	2,510
Golden	0	10	3	0	13
Tourn, Misc	208	267	834	0	1,309
TOTAL:	1,780	2,478	5,978	0	10,236

percent per month based on average	3.31%	3.75%	6.10%	8.11%	100.00%
Average	1,271	1,440	2,340	3,113	38,385
last 5 years average	1,538	1,639	2,976	3,268	43,732
percent per month based on last 5 yr average	3.52%	3.75%	6.81%	7.47%	100.00%

Monthly High's
Monthly Low's

18 Hole Equivalent 2026	1,689	2,380	5,697	-	9,766
18 Hole Equivalent 2025 (info only)	2,254	1,984	3,587	5,693	7,825
18 Hole Equivalent 2024 (info only)	1,715	1,233	2,025	4,881	50,015
18 Hole Equivalent 2023 (info only)	-	-	874	4,636	47,517
18 Hole Equivalent 2022 (info only)	2,057	1,984	3,634	3,550	46,419
18 Hole Equivalent 2021 (info only)	1,724	1,315	3,295	3,579	45,800
18 Hole Equivalent 2020 (info only)	1,327	2,577	1,722	539	45,595
18 Hole Equivalent 2019 (info only)	612	42	1,521	3,252	32,996
18 Hole Equivalent 2018 (info only)	1,590	1,419	841	2,933	33,364
18 Hole Equivalent 2017 (info only)	15	336	1,871	3,045	33,882
18 Hole Equivalent 2016 (info only)	385	1,887	1,769	3,394	33,848
18 Hole Equivalent 2015 (info only)	1,960	1,937	2,845	3,156	36,136
18 Hole Equivalent 2014 (info only)	1,716	1,474	2,591	2,872	35,590
18 Hole Equivalent 2013 (info only)	394	1,814	2,789	3,268	36,152
18 Hole Equivalent 2012 (info only)	1,495	1,526	1,568	2,698	33,935
18 Hole Equivalent 2011 (info only)	1,410	1,133	814	2,314	32,138
Inc/Dec 2026 vs. 2025	(565)	396	2,110	(5,693)	1,941
Inc/Dec %	-25%	20%	59%	-100%	25%

Round Reconciled					
Per POSExpress		1,812	2,481	6,002	10,295
Annual		(26)		(4)	(30)
Promo Green Fees					-
Senior Annual					-
SC - Adult 10-Play				(1)	(1)
SC - Adult 25-Play				(3)	(3)

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2026 Rounds of Play

Winter Rates

	\$\$	Jan	Feb	March	April	TOTAL
SC - Adult 9 Hole 10-Play				(2)		(2)
SC - Junior 18 Hole 10 Play						-
SC - Junior 9 Hole 10-Play						-
SC - Senior 10-Play		(1)	(1)	(9)		(11)
SC - Senior 25-Play		(2)		(4)		(6)
SC - Senior 9 Hole 10-Play						-
SC - Golden 9 Hole 10-Play				(1)		(1)
SC - Gold 18 Hole 10-Play						-
SC - Golden 25-Play						-
SC - Golden+ 10-Play						-
SC - Golden+ 25-Play						-
Comp Birthday Round						
Youth on Course						-
9 hole board fee						-
Total Daily Rounds		1,783	2,480	5,978	-	10,241
		ties	ties	ties	ties	ties