



WASHOE COUNTY

Integrity Communication Service

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STAFF REPORT

BOARD MEETING DATE: *May 20, 2025*

DATE: April 21, 2025

TO: Board of County Commissioners

FROM: Ryan Gustafson, Director, Human Services Agency
(775) 785-8600, rgustafson@washoecounty.gov

THROUGH: Kate Thomas, Assistant County Manager

SUBJECT: Recommendation to award a contract resulting from Request For Proposal (RFP) 3266-24 for CrossRoads Operator to the most responsive and responsible bidder, The Reno Initiative for Shelter and Equality (RISE). CrossRoads is a tiered, supportive, alcohol and drug-free housing approach with targeted and intensive case management services focused on life skills development, workforce readiness, community linkage, and physical and behavioral health. Under this contract, RISE will provide staffing, program management and administrative oversight for the various CrossRoads locations, including Men's CrossRoads, Women's CrossRoads and Women and Children's CrossRoads. The contract will be awarded for the initial term of twenty-four (24) months commencing July 1, 2025 to June 30, 2027 in an amount not to exceed [\$1,938,186] for the period of July 1, 2025 to June 30, 2026 and [\$2,006,023] for the period of July 1, 2026 to June 30, 2027, with the provision for up to three (3), one (1) year renewals; and if approved, authorize the Purchasing and Contracts Manager to execute the Agreement. (All Commission Districts) FOR POSSIBLE ACTION

SUMMARY

Recommendation to award a contract resulting from Request For Proposal (RFP) 3266-24 for CrossRoads Operator to the most responsive and responsible bidder, The Reno Initiative for Shelter and Equality (RISE). CrossRoads is a tiered, supportive, alcohol and drug-free housing approach with targeted and intensive case management services focused on life skills development, workforce readiness, community linkage, and physical and behavioral health. Under this contract, RISE will provide staffing, program management and administrative oversight for the various CrossRoads locations, including Men's CrossRoads, Women's CrossRoads and Women and Children's CrossRoads. The contract will be awarded for the initial term of twenty-four (24) months commencing July 1, 2025 to June 30, 2027 in an amount not to exceed [\$1,938,186] for the period of July 1, 2025 to June 30, 2026 and [\$2,006,023] for the period of July 1, 2026 to June 30,

AGENDA ITEM # _____

2027, with the provision for up to three (3), one (1) year renewals; and if approved, authorize the Purchasing and Contracts Manager to execute the Agreement.

Washoe County Strategic Objective supported by this item: Vulnerable Populations

PREVIOUS ACTION

On September 20, 2022, the Board of County Commissioners approved a Sole Source waiver and execute a contract to establish an emergency agreement with Reno Initiative for Shelter and Equality (RISE) to serve as the Operator of the CrossRoads Program for Women and Children retroactive to September 1, 2022 through June 30, 2023 in an amount not to exceed [\$614,433.00] for the initial term of the agreement and an amount not to exceed [\$737,320.00] annually thereafter; with a limited provision for two (2), one (1) year renewal options resulting in a contract that concludes June 30, 2025 followed by Washoe County performing this request for proposal for services.

On December 14, 2021, the Board authorized Human Services Agency (HSA) Contractors and hired temporary service employees to drive Washoe County vehicles to conduct Washoe County HSA business activities.

BACKGROUND

The County is responsible under NRS 428.010 to provide care, support and relief to the resident poor, indigent, incompetent, and those incapacitated by age, disease or accident, when those persons are not supported or relieved by their relatives or guardians, by their own means, or by state hospitals, or other state, federal or private institutions or agencies.

The CrossRoads Program—inclusive of Men’s, Women’s and Women and Children’s programs—provides an alcohol and drug free living arrangement for men transitioning out of homelessness. Participants in the program receive several supportive services to sustain a successful transition from substance abuse and homelessness to a productive, independent, and fulfilling lifestyle.

The Human Services Agency is seeking approval to establish an agreement with The Reno Initiative for Shelter and Equality (RISE) to serve as the Operator of the CrossRoads Program. Request for Proposal 3266-24 was released on November 21, 2024 and two responses were received. Of the two respondents, RISE’s bid was found to be both comprehensive and consistent with currently established levels of service. As a result, it was determined to be the best overall bid, based on the RFP’s evaluation factors, as determined by a committee of subject matter experts.

FISCAL IMPACT

Should the Board approve this agreement there will be no additional impact to the FY26 Human Services Agency, Homelessness Fund (F223) adopted budget as there is sufficient authority in cost center 223220 (CrossRoads) and 223240 (HSA Women’s Program) in General Ledger 710100 (Professional Services).

RECOMMENDATION

Recommendation to award a contract resulting from Request For Proposal (RFP) 3266-24 for CrossRoads Operator to the most responsive and responsible bidder, The Reno Initiative for Shelter and Equality (RISE). CrossRoads is a tiered, supportive, alcohol and drug-free housing approach with targeted and intensive case management services focused on life skills development, workforce readiness, community linkage, and physical and behavioral health. Under this contract, RISE will provide staffing, program management and administrative oversight for the various CrossRoads locations, including Men's CrossRoads, Women's CrossRoads and Women and Children's CrossRoads. The contract will be awarded for the initial term of twenty-four (24) months commencing July 1, 2025 to June 30, 2027 in an amount not to exceed [\$1,938,186] for the period of July 1, 2025 to June 30, 2026 and [\$2,006,023] for the period of July 1, 2026 to June 30, 2027, with the provision for up to three (3), one (1) year renewals; and if approved, authorize the Purchasing and Contracts Manager to execute the Agreement.

POSSIBLE MOTION

Should the Board agree with staff's recommendation, a possible motion would be:
"Recommendation to award a contract resulting from Request For Proposal (RFP) 3266-24 for CrossRoads Operator to the most responsive and responsible bidder, The Reno Initiative for Shelter and Equality (RISE). CrossRoads is a tiered, supportive, alcohol and drug-free housing approach with targeted and intensive case management services focused on life skills development, workforce readiness, community linkage, and physical and behavioral health. Under this contract, RISE will provide staffing, program management and administrative oversight for the various CrossRoads locations, including Men's CrossRoads, Women's CrossRoads and Women and Children's CrossRoads. The contract will be awarded for the initial term of twenty-four (24) months commencing July 1, 2025 to June 30, 2027 in an amount not to exceed [\$1,938,186] for the period of July 1, 2025 to June 30, 2026 and [\$2,006,023] for the period of July 1, 2026 to June 30, 2027, with the provision for up to three (3), one (1) year renewals; and if approved, authorize the Purchasing and Contracts Manager to execute the Agreement."