

**Mazz Golf Management Revenue
Summary Report 2025
Sierra Sage Golf Course**

Revenue Summary:	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	TOTAL 2025
Green Fees	\$ 42,674	\$ 38,291	\$ 68,000	\$ 119,391	\$ 162,106	\$ 178,967	\$ 175,920	\$ 189,417	\$ -	\$ -	\$ -	\$ -	\$ 974,766
Tournament Revenue													-
Driving Range	8,611	8,457	13,294	22,071	22,298	23,055	23,247	25,178					146,211
Power Carts	31,653	18,812	31,644	55,940	76,201	88,355	87,335	88,251					478,191
Lessons	-		125	670	970	1,000	1,360	1,025					5,150
Other rental, repair	165	180	507	840	1,066	1,400	1,125	1,289					6,572
Pro Shop Merchandise	4,960	4,619	13,504	19,775	22,948	29,717	29,900	24,011					149,434
Food & Beverage	17,221	15,141	27,365	44,897	62,249	67,433	59,040	60,676					354,022
Gift Cards	731	403	727	1,052	645	1,522	695	1,048					6,823
Sales Tax	1,831	1,751	3,380	5,451	6,917	7,824	7,302	7,669					42,125
Other ~ Men's/Women's Club		740	760	7,751	8,186	18,586	9,434	13,103					58,560
Other ~ Annual Fee	24,200	3,600		2,075									29,875
Other ~ Junior League													-
Other ~ Pay on Account													-
Other ~ donations													-
Other ~ CC Tips	1,465	1,484	3,014	4,941	7,119	7,109	6,489	8,259					39,880
Other ~ Misc		329	133	105	184	629	7	828					2,215
TOTAL REVENUE	\$ 133,511	\$ 93,807	\$ 162,453	\$ 284,959	\$ 370,889	\$ 425,597	\$ 401,854	\$ 420,754	\$ -	\$ -	\$ -	\$ -	\$ 2,293,824
18 hole equivalent	2254	1984	3587	5693	6820	7610	7453	7646	0	0	0	0	43,047
Average per 18 hole eq	\$ 59.23	\$ 47.28	\$ 45.29	\$ 50.05	\$ 54.38	\$ 55.93	\$ 53.92	\$ 55.03	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$ 53.29
Golf, Range, Cart per 18 eq	\$ 36.80	\$ 33.04	\$ 31.49	\$ 34.67	\$ 38.21	\$ 38.16	\$ 38.44	\$ 39.61	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$ 37.15
Agreed upon improvement rounds @ \$31.50 average rate, until rate change May 2024 changed to \$35.50	1,202	1,079	1,915	3,363	4,566	5,041	4,955	5,336	-	-	-	-	27,458
Course Improvement fund \$2 per round	\$ 2,404	\$ 2,157	\$ 3,831	\$ 6,726	\$ 9,133	\$ 10,083	\$ 9,911	\$ 10,671	\$ -	\$ -	\$ -	\$ -	\$4,916
transfer date	3/6/2025	6/18/2025	6/18/2025	6/18/2025	7/2/2025	7/2/2025							
Monthly Summary to be submitted to Washoe County by the 10th of the following month.													

Accounting Assumptions:

Gift Cards are recorded as revenue when sold due to immateriality

Annual Dues are recorded as revenue when sold due to immateriality

Promo Rounds will be recorded in Revenue in the year sold. This is new in 2021.

2025 Rounds of Play

Sierra Sage Golf Course	Winter Rates				Summer Rates				
\$\$	Jan	Feb	March	April	May	June	July	August	TOTAL
18 Green Fee					3,419	3,956	3,772	3,958	15,105
18 Junior					123	262	241	197	823
18 Senior					1,040	1,272	1,292	1,284	4,888
Winter 18	988	906	2,042	3,050					6,986
Winter Jr 18	39	31	65	89					224
Winter Sr 18	741	598	763	1,262					3,364
9 Hole Walk-Up					484	485	485	637	2,091
9 Hole Walk-Up Jr					15	28	25	37	105
9 Hole Walk-Up Sr					214	222	269	252	957
9 Hole Walk-Up Winter	94	97	223	441					855
9 Hole Walk-Up Jr Winter	4	14	9	9					36
9 Hole Walk-Up Sr Winter	77	49	89	168					383
Late Rate 18									0
Late Rate 9									0
Late Rate Junior									0
Late Rate Senior									0
2nd 9 Adult					13	4	13		30
2nd 9 Junior									0
2nd 9 Senior					7	2			9
2nd 9 Winter Adult		2	6	2					10
2nd 9 Winter Sr			3						3
DAILY FEE SUBTOTAL:	1,943	1,697	3,200	5,021	5,315	6,231	6,097	6,365	35,869

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Mazz Golf Management
Sierra Sage Golf Course

2025 Rounds of Play

	Winter Rates				Summer Rates				
\$\$	Jan	Feb	March	April	May	June	July	August	TOTAL
2-1 West Coast Golf									0
Birdie Bug Ad									0
Other Promos			4		4	3	4	3	18
SPECIAL FEE SUBTOTAL:	398	368	552	982	1,871	1,749	1,752	1,744	9,416
TOTAL DAILY ROUNDS:	2,341	2,065	3,752	6,003	7,186	7,980	7,849	8,109	45,285
18-HOLE EQUIVALENT:	2,254	1,984	3,587	5,693	6,820	7,610	7,453	7,646	43,047

Mazz Golf Management

2025 Rounds of Play

Sierra Sage Golf Course

	\$\$	Winter Rates				Summer Rates				TOTAL
		Jan	Feb	March	April	May	June	July	August	
Walk Up 18		1,768	1,535	2,870	4,455	4,676	5,594	5,394	5,551	31,843
Walk Up 9		175	162	330	620	733	741	792	926	4,479
Twilight 18		0	0	0	0	0	0	0	0	0
Twilight 9							0	0	0	0
Smart Cards 18		0	0	0	0	0	0	0	0	0
Smart Cards 9		0	0	0	0	0	0	0	0	0
Annuals		107	92	23	153	171	218	208	225	1,197
Tournaments		0	0	0	0	0	0	0	0	0
Misc 18		291	275	529	775	1,599	1,419	1,455	1,407	7,750
Misc 9										0
TOTAL:		2,341	2,064	3,752	6,003	7,179	7,972	7,849	8,109	45,269

Junior	116	80	154	257	138	290	266	234	1,535
Adult	1,140	1,005	2,276	3,674	4,154	4,741	4,532	4,892	26,414
Senior	745	612	775	1,271	1,261	1,496	1,561	1,536	9,257
Golden	49	92	18	26	27	26	35	40	313
Tourn, Misc	291	275	529	775	1,599	1,419	1,455	1,407	7,750
TOTAL:	2,341	2,064	3,752	6,003	7,179	7,972	7,849	8,109	45,269

percent per month based on average	3.18%	3.52%	5.41%	8.49%	12.16%	13.54%	13.60%	13.81%	100.00%
Average	1,244	1,377	2,116	3,321	4,753	5,295	5,318	5,398	39,096
last 5 years average	1,513	1,516	2,523	3,813	6,190	6,579	6,336	6,508	46,399
percent per month based on last 5 yr average	3.26%	3.27%	5.44%	8.22%	13.34%	14.18%	13.65%	14.03%	100.00%

Monthly High's

Monthly Low's

18 Hole Equivalent 2025	2,254	1,984	3,587	5,693	6,820	7,610	7,453	7,846	43,047
18 Hole Equivalent 2024 (info only)	1,715	1,233	2,025	4,881	6,933	6,430	6,366	6,619	36,202
18 Hole Equivalent 2023 (info only)	-	-	874	4,636	6,473	6,866	6,837	6,720	47,517
18 Hole Equivalent 2022 (info only)	2,057	1,984	3,634	3,550	5,065	6,182	6,373	6,225	46,419
18 Hole Equivalent 2021 (info only)	1,724	1,315	3,295	3,579	5,619	5,880	5,891	5,308	45,800
18 Hole Equivalent 2020 (info only)	1,327	2,577	1,722	539	6,231	6,505	5,094	6,527	45,595
18 Hole Equivalent 2019 (info only)	612	42	1,521	3,252	3,552	5,094	4,670	4,811	32,996
18 Hole Equivalent 2018 (info only)	1,590	1,419	841	2,933	4,034	4,454	4,240	4,571	33,364
18 Hole Equivalent 2017 (info only)	15	336	1,871	3,045	4,032	4,356	4,701	4,656	33,882
18 Hole Equivalent 2016 (info only)	385	1,887	1,769	3,394	4,101	4,412	4,776	4,561	33,848
18 Hole Equivalent 2015 (info only)	1,960	1,937	2,845	3,156	3,633	4,549	4,828	4,884	36,136
18 Hole Equivalent 2014 (info only)	1,716	1,474	2,591	2,872	4,176	4,656	4,209	4,355	35,590
18 Hole Equivalent 2013 (info only)	394	1,814	2,789	3,268	4,059	4,509	5,057	5,063	36,152
18 Hole Equivalent 2012 (info only)	1,495	1,526	1,568	2,698	3,602	3,986	4,522	4,522	33,935
18 Hole Equivalent 2011 (info only)	1,410	1,133	814	2,314	2,958	3,938	4,760	4,498	32,138
Inc/Dec 2025 vs. 2024	539	751	1,562	812	(113)	1,180	1,087	1,027	6,845
Inc/Dec %	0%	0%	179%	18%	-2%	17%	16%	15%	14%

Round Reconciled									
Per POExpress	2,374	2,074	3,757	6,024	7,220	7,994	7,870	8,147	45,460
Annual	(13)	(3)			(1)	(1)			(18)
Promo Green Fees	(20)								(20)
Senior Annual				(6)					(6)
SC - Adult 10-Play		(1)					(2)	(7)	(10)
SC - Adult 25-Play									-
SC - Adult 9 Hole 10-Play		(1)				(1)			(2)

Sierra Sage Golf Course

Winter Rates

Summer Rates

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Bell-Men Golf Revenue Summary Report 2025

Revenue Category	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	2025 Total
Green Fees	\$ 31,779.00	\$ 30,773.00	\$ 58,276.00	\$ 127,853.00	\$ 147,539.00	\$ 148,938.00	\$ 159,781.00	\$ 151,615.00	\$ 105,848.00	\$ 78,272.00			
Tournament Revenue	\$ -	\$ -	\$ -	\$ -	\$ 7,860.00	\$ 25,860.00	\$ 6,960.00	\$ 22,920.00	\$ 15,780.00	\$ 8,760.00			
Driving Range	\$ 13,110.00	\$ 17,420.00	\$ 24,765.00	\$ 41,705.00	\$ 43,800.00	\$ 45,950.00	\$ 46,785.00	\$ 46,030.00	\$ 31,485.00	\$ 22,340.00			
Power Carts	\$ 26,424.00	\$ 41,625.00	\$ 32,510.00	\$ 62,459.02	\$ 69,822.00	\$ 71,566.00	\$ 75,678.00	\$ 72,308.04	\$ 50,046.00	\$ 36,849.00			
Service, Lesson, Rental & Repair	\$ 2,775.00	\$ 3,616.00	\$ 6,713.66	\$ 6,087.51	\$ 8,206.59	\$ 12,505.35	\$ 9,187.48	\$ 21,753.67	\$ 5,924.00	\$ 7,148.00			
Pro Shop Merchandise	\$ 12,484.69	\$ 9,322.04	\$ 20,584.18	\$ 34,301.73	\$ 41,512.06	\$ 50,577.92	\$ 42,063.83	\$ 44,863.99	\$ 35,135.82	\$ 27,981.28			
Food & Beverage	\$ 25,304.69	\$ 25,533.19	\$ 38,317.85	\$ 47,777.69	\$ 59,208.47	\$ 66,702.43	\$ 71,858.86	\$ 74,596.26	\$ 56,316.93	\$ 48,368.36			
Gift Cards	\$ 1,060.00	\$ 4,358.75	\$ 4,910.00	\$ 1,888.07	\$ 2,576.00	\$ 7,525.00	\$ 2,350.00	\$ 5,065.00	\$ 5,480.00	\$ 2,330.00			
Sales Tax	\$ 2,773.41	\$ 2,592.63	\$ 4,263.85	\$ 5,628.63	\$ 7,250.25	\$ 8,351.13	\$ 7,599.30	\$ 8,122.73	\$ 6,177.24	\$ 5,291.82			
Men's/Women's Club	\$ 273.00	\$ -	\$ 3,754.27	\$ 32,500.24	\$ 18,680.70	\$ 24,484.13	\$ 24,185.12	\$ 25,201.09	\$ 14,785.20	\$ 20,013.93			
Annual Passes/Fees	\$ 39,000.00	\$ 115,912.50	\$ 9,550.00	\$ 5,600.00	\$ -	\$ -	\$ 750.00	\$ 900.00	\$ -	\$ 600.00			
Other-Tips	\$ 4,179.12	\$ 3,528.62	\$ 5,006.96	\$ 5,901.54	\$ 7,952.60	\$ 8,115.85	\$ 8,465.16	\$ 8,439.83	\$ 6,418.09	\$ 5,494.67			
Smart Card Tender (non-revenue)	\$ 1,036.23	\$ 931.82	\$ 1,811.77	\$ 7,810.04	\$ 10,909.56	\$ 7,807.50	\$ 10,954.80	\$ 8,147.57	\$ 6,845.90	\$ 6,308.85			
Other-Misc.	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				
TOTAL REVENUE	\$ 160,199.14	\$ 255,613.55	\$ 210,463.54	\$ 379,512.47	\$ 425,317.23	\$ 478,383.31	\$ 466,618.55	\$ 489,963.18	\$ 340,242.18	\$ 269,757.91	\$ -	\$ -	
PMT Due to County	\$ 25,000.00						\$ 25,000.00						
CIP Total Fund	\$ 25,000.00			\$ 25,000.00			\$ 25,000.00			\$ 25,000.00			

Notes/Explanations:

Bell-Men Golf Revenue Summary Report 2025

Rounds of Play Category	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	2025 Total
DAILY FEE ROUNDS													
18 Adult PREMIUM	0	0	0	199	388	379	396	503	261	138			2264
18 Senior PREMIUM	0	0	0	14	4	2	2	5	7	5			39
18 Adult	0	0	0	461	598	562	630	630	413	352			3646
18 Senior	0	0	0	376	514	598	605	507	473	321			3394
18 Winter Green Fee	254	193	462	0	0	0	0	0	0	0			909
18 Winter Junior	24	23	34	0	0	0	0	0	0	0			81
18 Winter Senior	169	152	218	0	0	0	0	0	0	0			539
18 Winter Twilight	370	370	925	1	0	0	0	0	0	0			1666
9 Winter Green Fee	507	561	713	3	0	0	0	0	0	11			1795
9 Green Fee	0	0	0	55	75	85	87	110	83	43			538
9 Senior	0	0	0	193	261	294	347	352	312	309			2068
Twilight 9 hole	4	9	12	2399	2287	2246	2423	1986	926	657			12949
Late/Twilight - Adult	6	0	1	581	701	743	725	758	836	549			4900
Late/Twilight - Jr-Exec.	2	0	0	31	54	79	116	108	58	55			503
Late/Twilight - Sr.	2	0	3	158	300	269	337	381	196	229			1875
YOC	88	79	137	129	149	232	244	188	179	162			1587
Groupon	0	0	0	33	102	90	88	20	21	0			354
Tournaments	0	0	0	0	131	431	116	382	263	146			1469
Disc Golf	62	70	53	37	54	32	30	34	34	31			437
DAILY ROUNDS SUBTOTAL	1488	1457	2558	4670	5618	6042	6146	5964	4062	3008	0	0	41013
ANNUAL/PASSES													
Senior/Golden Annual-18 hole	0	0	1	0	0	0	0	0	0	0			1
Adult Annual-18 hole	4	556	779	893	1038	983	1157	1072	809	766			8057
Jr. Annual-18 hole	575	6	7	7	9	5	6	5	4	1			625
Senior/Golden Annual-9 hole	5	2	2	3	5	2	8	7	1	10			45
Smart Card-9 Holes	0	0	0	8	9	3	3	7	0	2			32
Smart Card-18 Holes	24	18	39	230	329	227	341	236	198	210			1852
Winter Annual	21	14	0	0	0	0	0	0	0	0			35
ANNUAL/PASSES SUBTOTAL	629	596	828	1141	1390	1220	1515	1327	1012	989	0	0	10647
SPECIAL ROUNDS (NON-REVENUE)													
Complimentary rounds-Pro/PGA	0	5	0	5	11	7	9	1	3	10			51
Complimentary rounds-Promo/Players	3	3	6	17	47	49	28	27	17	41			238
High School Team	0	24	44	0	0	1	0	8	40	2			119
Marshall/Employee	1	1	1	10	16	15	26	27	28	43			168
SPECIAL ROUNDS SUBTOTAL	4	33	51	32	74	72	63	63	88	96	0	0	576
TOTAL ALL ROUNDS	2121	2086	3437	5843	7082	7334	7724	7354	5162	4093	0	0	52236
18 Hole Equivalent	1863	1800	3074	4513	5764	6019	6290	6123	4501	3577	0	0	43523

Notes/Explanations: