



August 16, 2024

Washoe County Purchasing Division  
Attn: Scott Ferguson  
1001 E. Ninth Street Building D, Suite 200  
Reno, NV 89512-2845

RE: RFP # 3261-24 NNPH Lawn Care Equipment

Dear Mr. Ferguson,

We are pleased to provide the attached proposal for the above-mentioned RFP. As required, our proposal includes two distinct parts – a technical proposal and a cost proposal.

Outdoor Power is the largest independent, specialized landscape maintenance power equipment dealer in the Northern Nevada area. We are proud to be local and a woman-owned business. We love supporting our community and this proposal provides a great opportunity to do just that!

We look forward to hearing from you after the review process. Please don't hesitate to contact me if you have any questions.

Regards,

*Craig Cummins*

Craig Cummins  
Owner / Manager  
craig@opreno.com

**Reno's Landscape Equipment Headquarters**  
4995 Longley Lane | Reno, NV 89502 | 775.827.6937 | [opreno.com](http://opreno.com)



NNPH Lawn Care Equipment RFP 3261-24  
For Washoe County School District

# COST PROPOSAL

Presented By

## Outdoor Power

Contact: Craig Cummins, owner/manager

Email: [craig@opreno.com](mailto:craig@opreno.com)

Phone: 775.827.6937, option 3

Outdoor Power is pleased to submit the following Cost Proposal for Washoe County RFP 3261-24.

**Technical Scope:** To provide commercial-grade cordless, battery-powered landscape maintenance equipment for use on Washoe County School District properties that meets these goals:

- Low-noise to reduce student distraction
- Zero-emissions to improve air quality
- Commercial quality for extended service life
- Equipment that is safe and easy to operate
- Easier equipment maintenance and reduced maintenance cost
- Replacement of old/worn-out equipment currently in service

Outdoor Power is uniquely suited as the best and most dedicated local vendor to support Washoe County School District (District) and Northern Nevada Public Health Air Quality Division in their mutual goals to provide excellent quality, zero-emissions equipment that is safe and easy to operate, yet provides excellent service life.

Outdoor Power's Mission, as a family-owned Reno-based business, has always been focused on providing professional landscape companies, and municipalities, the highest quality commercial lawn and garden power equipment, supported with excellent service and in-stock parts inventory to keep their equipment and operation running with as little downtime as possible. Since our business opened in 2013, we have been committed to supporting our community partners such as the Nevada Landscape Association (NLA) and any Washoe County School that has a small engine or landscaping-related program. We regularly donate time and equipment to the annual NLA Trade Show and Conference, and we support NLA landscape maintenance certification sessions with equipment, judges and trainers. We have also donated equipment to various school small engine programs to provide equipment for student learning.

At Outdoor Power we strive to keep current with the latest cutting-edge technologies in the landscaping industry. We regularly attend national trade shows and invest in new products annually for our employees and customers to test and use. We learn about, promote and sell any low-emission and zero emission products being introduced by our suppliers; battery-powered tools, robotic mowers, and even gas engines equipped with state-of-the-art electronic fuel injection (EFI) systems that replace carburetors.

We have carefully chosen our vendors based on their ability to provide timely shipment of new equipment and replacement parts, provide the most reliable commercial-grade equipment, provide the best technical and warranty support whenever problems may arise, and who invest in the research and development necessary to stay at the forefront of our industry. Over the years, we have worked with other suppliers who were not able to meet our standards, and we no longer represent them. In our professional opinion and experience, we feel that the ECHO and Exmark brands proposed for this RFP represent the best in the landscape maintenance industry.

Outdoor Power is the largest independent, specialized landscape maintenance power equipment dealer in the Northern Nevada area. We are a woman-owned business. We are proud to be the only ECHO Signature Elite Dealer (highest level of ECHO independent dealer) within 100 miles, which means we carry the most complete inventory, meet or exceed manufacturer technical training standards and consistently maintain the greatest inventory of equipment and replacement parts. Outdoor Power is also the only Exmark

Turfstar Dealer (highest level Exmark dealer) within 100 miles; only about 10% of Exmark dealers nationwide meet the Turfstar standards of technical expertise, and maintain the most complete inventory.

The Outdoor Power team has enjoyed the continued development of our working relationship with the District's field staff responsible for maintenance of lawn and garden equipment. We regularly advise and train staff with technical information in support of District landscape maintenance equipment currently in use; and we support maintenance staff by providing timely, cost-effective replacement parts inventory, even for some equipment brands that we do not represent. We understand the many challenges they face in maintaining the wide variety of brands in use, the wide age range of equipment still in the field and the multitude of vendors they must visit to keep current equipment operational. The Outdoor Power team sincerely appreciates the opportunity presented by this RFP to assist the District in narrowing the scope of these challenges by providing more standardized, more efficient, high-quality commercial-grade equipment that will save the District money in operations and maintenance for many years to come.

## **Summary of Attached Cost Proposal**

To summarize the attached cost data, by selecting ECHO and Exmark we believe the District has made excellent choices in the brands and models of equipment specified in this RFP. The option packages specified are much more cost-effective than purchasing each item ala carte. For example, the DPB-5800TD2 backpack blower package MSRP is \$699.99; the blower as a bare tool would be \$349.99, plus \$249.99 for each battery, plus \$169.99 for the dual charger, totaling \$1,019.96 per unit (savings = \$319.97 per unit). The handheld blower DPB-2500R2 kit MSRP is \$249.99 – the included 5.0Ah battery MSRP is \$249.99 so you essentially get the blower and charger for free.

Special items to note in the attached cost proposal:

- The Exmark mower includes two (2) batteries as standard equipment. Exmark has committed to providing an ADDITIONAL two (2) batteries per mower. We have noted the value of these extra batteries as a discount on the cost summary providing the District with over \$56,000.00 of FREE batteries with this proposal.
- ECHO equipment training and assembly. Our typical assembly and prep fee for each of these ECHO units is a minimum of \$20 per unit. At 178 total units the assembly and prep fee on this order would cost the District an additional \$3,560; labor time would take up to 44 man-hours. Thus, our training proposal includes time for the selected operators to unpack and prep the Echo equipment. This is a fairly simple step that we have found provides the trainee/operator invaluable additional familiarity with the equipment. With the added benefit to all parties of significant cost savings.
- Exmark mower assembly. Due to the greater complexity and technical expertise involved in initial setup of the Exmark mowers their assembly should be completed either by District maintenance technicians trained directly by Outdoor Power, or by Outdoor Power personnel. We understand the time constraints that District maintenance staff currently work with to perform their daily job functions. However, we feel it would benefit both parties to involve these technicians who will be responsible for maintaining this equipment to assist in the assembly. The District technicians would benefit by greater familiarity with the product and the County will benefit by saving the assembly cost. Our regular assembly fee is \$79 per mower. We have discounted this fee on the proposal to \$49 each due to the efficiency of volume. If Outdoor Power completes assembly of the entire order of mowers, the additional optional cost to the County would be \$3,528. Another cost-saving option, if acceptable to the County and to the District, may be to involve Wooster High School students enrolled in the Ag Science and Landscape class curriculum in the assembly and training process. Any time savings accrued by District maintenance personnel or students' involvement can be negotiated to reduce the cost of assembly.
- Outdoor Power is environmentally conscious; we recycle or reuse all cardboard packaging. There will be a total of 220 large cardboard boxes emptied once this equipment is assembled. At no extra charge to the County, we will utilize our regular recycling service to dispose of all cardboard that remains after assembly at our facility or from the training site.





NNPH Lawn Care Equipment RFP 3261-24  
For Washoe County School District

# TECHNICAL AND TRAINING PROPOSAL

Presented By

**Outdoor Power**

Contact: Craig Cummins, owner/manager

Email: [craig@opreno.com](mailto:craig@opreno.com)

Phone: 775.827.6937, option 3

Outdoor Power is pleased to submit the following Technical and Training proposal for Washoe County RFP 3261-24.

**Technical Scope:** To provide commercial-grade cordless, battery-powered landscape maintenance equipment for use on Washoe County School District properties that meets these goals:

- Low-noise to reduce student distraction
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- Replacement of old/worn-out equipment currently in service

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We have carefully chosen our vendors based on their ability to provide timely shipment of new equipment and replacement parts, provide the most reliable commercial-grade equipment, provide the best technical and warranty support whenever problems may arise, and who invest in the research and development necessary to stay at the forefront of our industry. Over the years, we have worked with other suppliers who were not able to meet our standards, and we no longer represent them. In our professional opinion and experience, we feel that the ECHO



and Exmark brands proposed for this RFP represent the best in the landscape maintenance industry.

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The Outdoor Power team has enjoyed the continued development of our working relationship with the District's field staff responsible for maintenance of lawn and garden equipment. We regularly advise and train staff with technical information in support of District landscape maintenance equipment currently in use; and we support maintenance staff by providing timely, cost-effective replacement parts inventory, even for some equipment brands that we do not represent. We understand the many challenges they face in maintaining the wide variety of brands in use, the wide age range of equipment still in the field and the multitude of vendors they must visit to keep current equipment operational. The Outdoor Power team sincerely appreciates the opportunity presented by this RFP to assist the District in narrowing the scope of these challenges by providing more standardized, more efficient, high-quality commercial-grade equipment that will save the District money in operations and maintenance for many years to come.

## 1. TECHNICAL CAPABILITIES AND SPECIFICATIONS

Technical Scope: To provide commercial-grade cordless, battery-powered landscape maintenance equipment for use on Washoe County School District properties.

Evaluation Factors as requested in RFP Section III:

- a. Equipment capabilities are thoroughly covered in the technical section of this document following the Training Proposal section. Some feature comparisons and potential disadvantages are noted.
- b. Empirical data to support documented evidence of equipment longevity is difficult, if not impossible, to garner from any manufacturer; manufacturers are reluctant to make any promises beyond a warranty period. However, except where noted, most of the equipment specified in this RFP is based on proven technology from gas-powered equipment with proven dependability in the field; in most instances only the power source has been changed from gas to battery. For the last several years landscape equipment manufacturers in general have focused their research and development on battery technology to remain competitive and meet strict demands in large markets like California, Washington and New York. This technology continues to evolve at a rapid pace. Outdoor Power works closely with manufacturers such as ECHO and Exmark who have decades of experience in the landscape industry, rather than battery companies who are just recently entering the landscaping field that do not have the experience to develop equipment that stands up to the demanding use required by professional landscapers.
- c. ALL of the ECHO and Exmark models, batteries and chargers specified in this proposal carry a 2-year commercial warranty. Warranty coverage is provided at our dealership.

Regarding planned model support and spare parts availability:

1. Our experience as an independent ECHO dealer since 2013 has been excellent. ECHO has always been there to help our dealership support our professional customers with 1–2-day parts availability, excellent warranty and technical support, and the greatest product availability even during the post-Covid challenges.
2. Since establishing as an Exmark dealer in 2013, we have enjoyed excellent support from Exmark as well; 2-day parts availability with over 98% parts fulfillment as well as excellent product warranty and technical support. Exmark is known nationally as the number 1 commercial mower brand; landscape professionals choose the Exmark brand 2 to 1 over the next best-selling brand.
3. This support from each of these manufacturers has been key in Outdoor Power’s ability to provide excellent support for the hundreds of Northern Nevada commercial landscapers that rely on us for their equipment.

We also represent the Husqvarna brand. While Husqvarna commercial battery-powered handheld equipment is comparable to Echo in quality and performance, the cost of Husqvarna equipment is much higher and inventory availability of equipment and replacement parts has been very challenging since 2020. A potential advantage to Husqvarna is the availability of their commercial 21" mower that runs the same battery platform as their handheld equipment; however, this mower has been unreliable in the field. As such, we are not recommending this brand as an alternative.

## **2. TRAINING PROGRAM**

The scope of this RFP specifies the quantity of each piece of equipment to be purchased, but it does not specify the number of operators to be trained or their level of expertise, which operators/facilities will be receiving which equipment, or where they are located. Due to the quantity of equipment involved (6 different Echo models for a total of 148 units, plus 72 lawn mowers), we propose to organize new equipment training in a train-the-trainer 'rodeo-style' format, preferably at a centrally located school, or at a public park.

If possible, and the parties are agreeable, one ideal location would be Wooster High School. The school is large and centrally located, with plenty of parking and easy freeway access. As a very important added benefit to District students, we would like to involve the Wooster High School Ag Science and Landscape class being taught by Mr. Sellers in the assembly of the equipment and in the training, as this would give these students an incredible opportunity to be introduced to new technologies in a field they are currently studying. An alternative location could be Mira Loma Park as there is plenty of green space and parking there as well; Mira Loma Park is the nearest large park to Outdoor Power.

Factory representatives for Echo and Exmark have committed to assist in the training; Outdoor Power will provide at least one trainer as well. We will set up a total of 4 training stations: 1 station for the Echo blowers; 1 station for the Echo string trimmers and edgers; 1 station for the Echo cutting tools (hedge trimmers and chainsaws); and 1 station for the Exmark mowers. Approximately 40 minutes per station would be adequate. Each station would be assigned 10-12 trainees from the District; trainees will rotate between stations in order to be trained on all the equipment.

We strongly suggest scheduling cutting tool training (hedge trimmers and chainsaws) at a specialized station with the actual operators who will be using the equipment, since there will only be 6 of these units involved, and safety topics must be a greater focus.

We propose working with Cody Lund and his District maintenance staff to coordinate and assign the most appropriate attendees that would become the 'trainers'. These trainers would then be able to train other operators throughout the district at a later date to be determined by the

District. If this suggestion is not suitable for District needs, an alternative would be to schedule an additional training session on the same day (i.e. morning and afternoon).

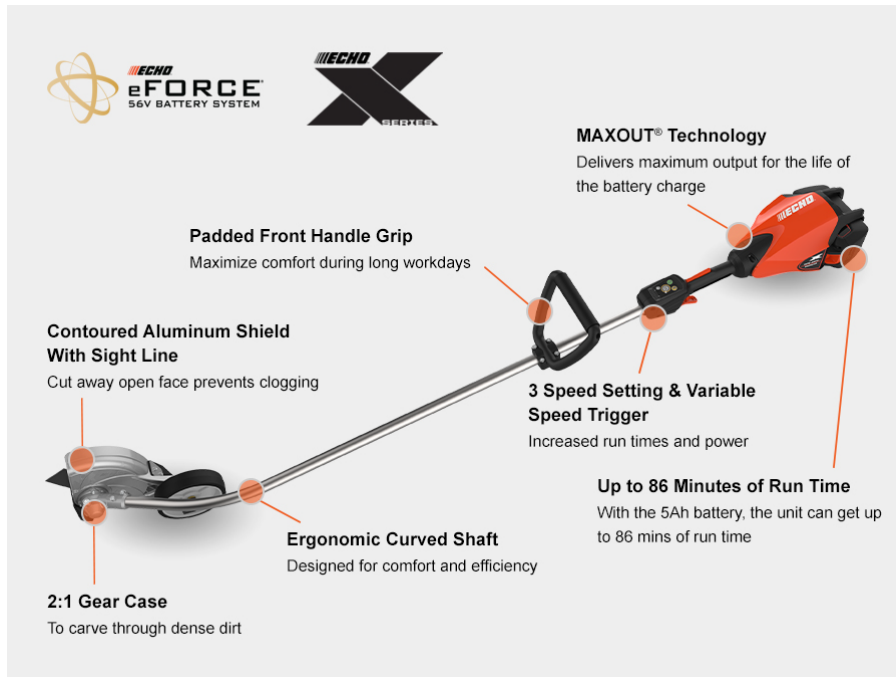
We propose including initial assembly and setup of the Echo handheld equipment as part of the training for 2 primary reasons: 1) our experience has shown that operators will learn and understand the equipment better when they are responsible for this step of the process; and 2) it would provide the District a significant cost savings compared to all assembly being performed by Outdoor Power.

Due to the greater complexity and technical expertise involved in initial setup of the Exmark mowers their assembly should be completed either by District maintenance technicians trained directly by Outdoor Power, or by Outdoor Power personnel. Even better would be a combined team effort involving both! Our Cost Proposal includes the option for Outdoor Power to complete assembly of the entire mower order.

Training Agenda Topics will include:

- Echo equipment initial assembly and setup
- Proper operation and daily maintenance such as blade lubrication
- Safety and PPE, including daily safety inspection
- Basic Maintenance including replacement of wear items such as string and edger blades
- Battery maintenance, storage and safety
- Any other questions from operators

## ECHO X Series eFORCE® DPE-2600 Curved Shaft Stick Edger



Designed for commercial landscapers, ECHO's DPE-2600 is a commercial-grade stick edger that, when used with an ECHO 5.0Ah battery, delivers an impressive runtime of up to 86 minutes.

### ***OPTIONS AVAILABLE:***

- DPE-2600BT - Bare tool
- DPE-2600R2 – SPECIFIED - Includes 5.0Ah Battery & Rapid Charger

### **Features**

**Powerful brushless motor** - Provides gas-like performance

**MAXOUT® Technology (Delivers maximum power output for the life of the battery charge)**

**Aluminum debris shield with cut-away face prevents material build-up and clogging**

**2:1 high-torque gear ratio** - To power through tough overgrown grass and weeds

**Padded front handle** maximizes comfort during extended use

**Heavy-duty, easy height-adjustment guide wheel with captive wheel nut**

- minimizes chance of losing hardware

**Three speed settings** allow for extended battery life or more power when needed

**DPE-2600 Curved Shaft Stick Edger Specs**

**With 5.0Ah Battery**

Voltage	56V
Motor	Brushless
Battery	5.0Ah
Battery Capacity	252 Watt Hours
Run Time	Up to 86 min.
Standard & Rapid Chargers	Rapid
Recharge Time	75 mins.
Weight (with battery)	14.1
Weight (w/o battery)	10.0
Bare Tool Warranty	2 year commercial
Battery Warranty	2 year commercial

## ECHO X Series eFORCE® DSRM-2600 Straight Shaft String Trimmer



The DSRM-2600 straight-shaft string trimmer, powered by the eFORCE® 56V battery system, meets the demands of professional workdays. With MAXOUT™ technology, it provides 100% power output down to 0% battery charge.

### **OPTIONS AVAILABLE:**

- DSRM-2600BT - Bare Tool
- DSRM-2600R2 - SPECIFIED - Includes 5.0Ah Battery & Rapid Charger

### **Features**

Powerful brushless motor provides gas-like performance

Three speed settings to optimize cutting performance and extend battery life

Variable speed throttle matches cutting conditions

17 in. cutting swath increases trimming efficiency

Speed-Feed® 400 head loaded with .095 in. dia. Silentwist® trimmer line reloads in seconds without disassembly

Rubber handle grips -- same as those used on ECHO's gas trimmers

**DSRM-2600 Straight Shaft String Trimmer Specs**

**With 5.0Ah Battery as included with Proposed DSRM-2600R2 option**

<b>Voltage</b>	<b>56V</b>
<b>Motor</b>	<b>Brushless</b>
<b>Battery</b>	<b>5.0Ah</b>
<b>Battery Capacity</b>	<b>252 Watt Hours</b>
<b>Run Time</b>	<b>Up to 54 min.</b>
<b>Charger</b>	<b>Rapid Charger SPECIFIED</b>
<b>Recharge Time</b>	<b>75 min. with Rapid Charger</b>
<b>Cutting Swath</b>	<b>17"</b>
<b>Weight (with battery)</b>	<b>11.8 lbs.</b>
<b>Tool Warranty</b>	<b>2 year commercial</b>
<b>Battery Warranty</b>	<b>2 year commercial</b>

*With OPTIONAL 2.5Ah Battery (not proposed):*

<b>Voltage</b>	<b>56V</b>
<b>Motor</b>	<b>Brushless</b>
<b>Battery</b>	<b>2.5Ah</b>
<b>Battery Capacity</b>	<b>126 Watt Hours</b>
<b>Run Time</b>	<b>Up to 26 min.</b>
<b>Charger</b>	<b>Rapid Charger SPECIFIED</b>
<b>Recharge Time</b>	<b>(75 min. with Standard Charger) 38 min. with Rapid Charger</b>
<b>Cutting Swath</b>	<b>17"</b>
<b>Weight (with battery)</b>	<b>10.0</b>
<b>Tool Warranty</b>	<b>2 year commercial</b>
<b>Battery Warranty</b>	<b>2 year commercial</b>



**ECHO eFORCE® DPB-5800T Backpack Blower**



The ECHO eFORCE® DPB-5800T revolutionizes the blower segment by expanding the power and versatility of the ECHO 56V battery platform, resulting in a mid-range backpack blower tailored perfectly for homeowners and light commercial applications.

**OPTIONS AVAILABLE:**

- DPB-5800TBT - Bare Tool
- DPB-5800TD2 – SPECIFIED - Includes (2) 5.0Ah Batteries and Dual Port Charger

**Battery Run Time Chart**

Battery	# Batteries	Run Time Turbo	WOT Run Time
8Ah	3	45 min	80 min
8Ah	2	30 min	55 min
5Ah	3	26 min	50 min
5Ah	2	20 min	35 min

**DPB-5800T Backpack Blower Features:**

**WORLD'S FIRST AND ONLY 3-BATTERY PORT BACKPACK BLOWER**

**Powerful brushless motor provides gas-like performance**

**Turbo button boosts performance to 195 MPH, 795CFM and 25 N**

**Three battery ports -- Provides flexibility to engage 1, 2, or 3 batteries simultaneously for extended run time and optimal performance**

**LED Grip Control Display -- Provides quick, easy and accurate indication of all three batteries**

**Locking turbo button delivers user convenience and maximum performance**

**Variable-speed throttle with cruise control offers operator convenience and power control**

**Heavy-duty padded backrest with chest strap for all-day comfort**

**Rubber over-molded grip increased comfort and control**

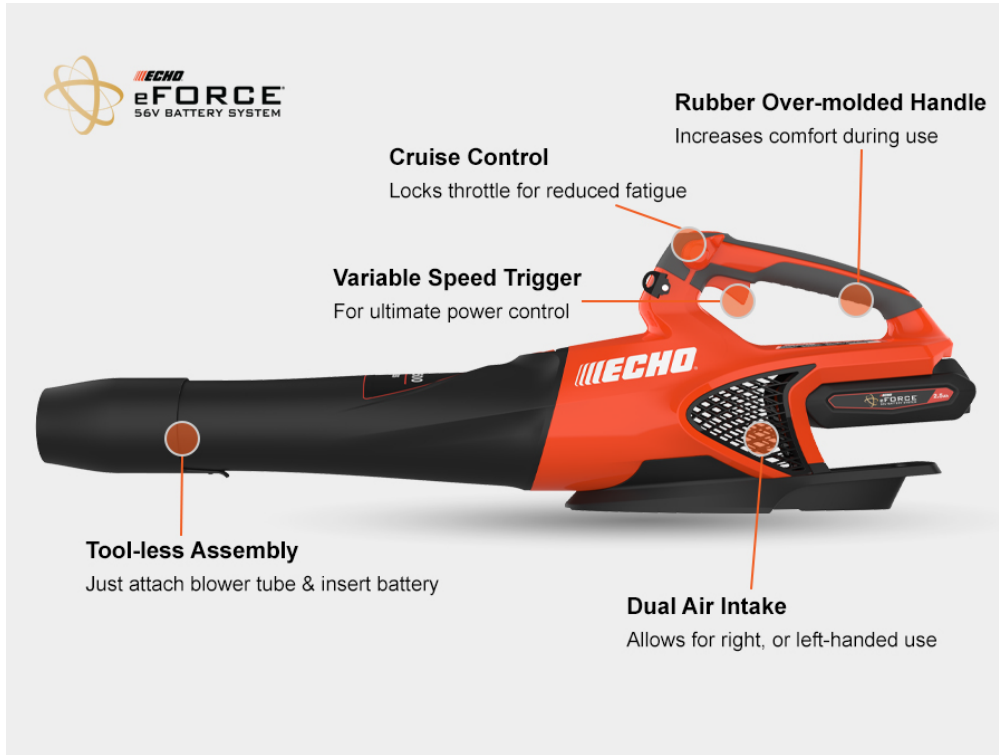
**ECHO eFORCE® DPB-5800T Backpack Blower Specs**

**With 5.0Ah Battery**

<b>Voltage</b>	<b>56V</b>
<b>Motor</b>	<b>Brushless</b>
<b>Battery</b>	<b>(2) 5.0Ah</b>
<b>Battery Capacity</b>	<b>252 Watt Hours per battery</b>
<b>Avg. Run Time (w/3 5.0Ah batteries) <sup>1</sup></b>	<b>25/45 min.</b>
<b>Charger</b>	<b>Dual Port Rapid Charger</b>
<b>Charge Time</b>	<b>48 min. w/ 1 port 75 min. w/ 2 ports</b>
<b>CFM <sup>2</sup></b>	<b>Up to 795</b>
<b>MPH <sup>2</sup></b>	<b>Up to 195</b>
<b>Newtons</b>	<b>17N High / 25N Turbo</b>
<b>Weight (with battery)</b>	<b>15.0 lbs.</b>
<b>Weight (w/o battery)</b>	<b>2 year commercial</b>
<b>Tool Warranty</b>	<b>2 year commercial</b>

<sup>1</sup> Turbo speed/High speed <sup>2</sup> in turbo mode

**ECHO eFORCE® DPB-2500 Handheld Blower**



The DPB-2500 handheld blower, powered by the eFORCE® 56V battery system, can blow 549 CFM at 158 MPH. It's ideal for use in locations that restrict gas-powered blowers.

**OPTIONS AVAILABLE:**

- DPB-2500BT - Bare Tool
- DPB-2500C1 - Includes 2.5Ah Battery & Standard Charger
- DPB-2500R2 – SPECIFIED - Includes 5.0Ah Battery & Rapid Charger

**Standard Features:**

**Powerful brushless motor provides gas-like performance**

**Turbo button boosts performance to 158 MPH, 549 CFM and 17 N**

**Handle with rubber grip provides operator comfort**

**Variable-speed throttle with cruise control offers operator convenience and power control**

**Dual air intakes allow left- or right-handed use**

<b>Tool Warranty</b>	<b>2 year commercial</b>
<b>Battery Warranty</b>	<b>2 year commercial</b>

**ECHO eFORCE® DPB-2500 Handheld Blower Specs:**

**With Proposed 5.0Ah Battery as included with R2 Option**

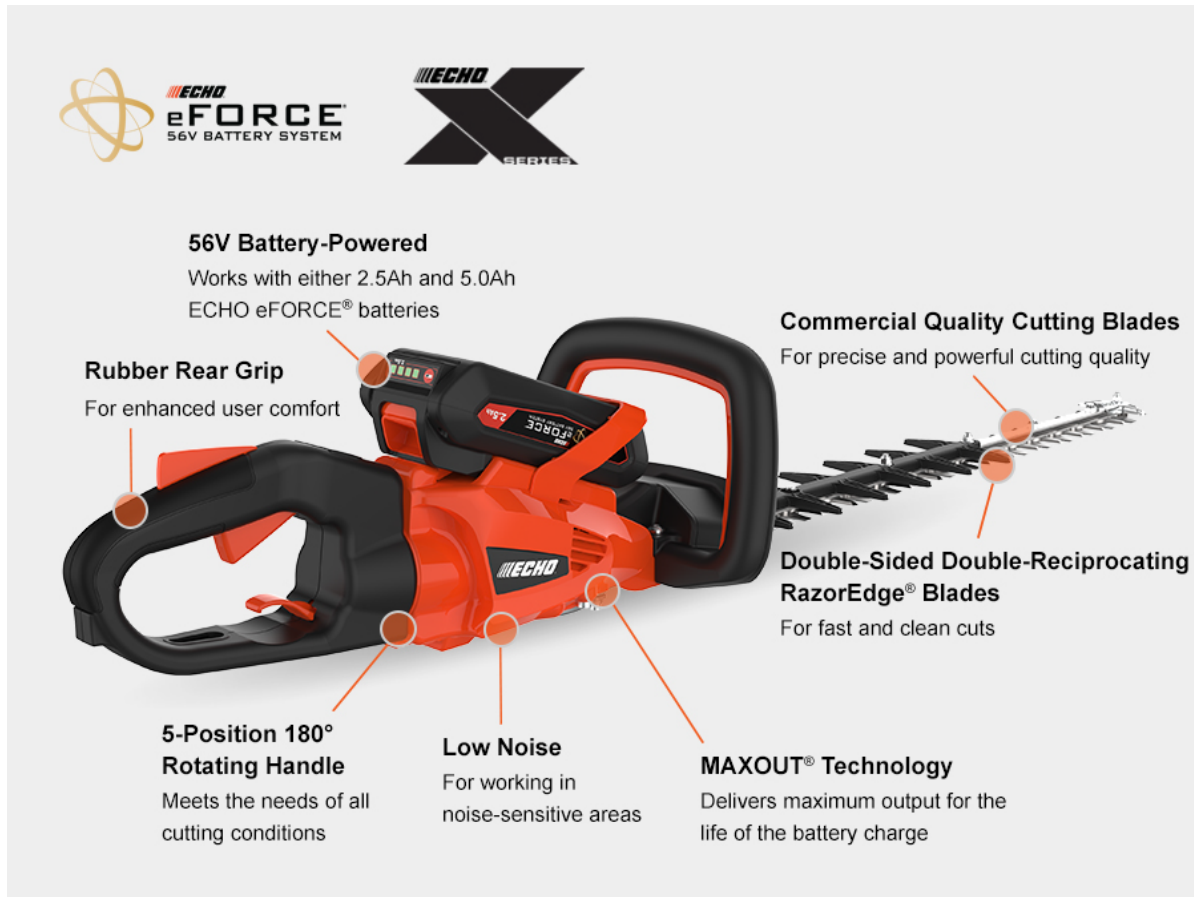
<b>Voltage</b>	<b>56V</b>
<b>Motor</b>	<b>Brushless</b>
<b>Battery Capacity</b>	<b>252 Watt Hours</b>
<b>Avg. Run Time <sup>1</sup></b>	<b>18/30/180</b>
<b>Charger</b>	<b>Rapid Charger as Proposed</b>
<b>Charge Time</b>	<b>75 min. with Rapid Charger</b>
<b>CFM <sup>2</sup></b>	<b>549</b>
<b>MPH <sup>2</sup></b>	<b>158</b>
<b>Newtons</b>	<b>17</b>
<b>Weight (with battery)</b>	<b>9.5 lbs.</b>

**With Optional 2.5Ah Battery (not proposed)**

<b>Voltage</b>	<b>56V</b>
<b>Motor</b>	<b>Brushless</b>
<b>Battery Capacity</b>	<b>126 Watt Hours</b>
<b>Avg. Run Time <sup>1</sup></b>	<b>9/15/90</b>
<b>Charger</b>	<b>Standard Charger with C1 option</b>
<b>Charge Time</b>	<b>75 min. with Standard Charger</b>
<b>CFM <sup>2</sup></b>	<b>549</b>
<b>MPH <sup>2</sup></b>	<b>158</b>
<b>Newtons</b>	<b>17</b>
<b>Weight (with battery)</b>	<b>7.7 lbs.</b>

<sup>1</sup> Turbo speed/High speed/Low speed <sup>2</sup> in turbo mode

## ECHO X Series eFORCE® DHC-2200 Commercial Hedge Trimmer



Lightweight for longer use, designed for professionals, the DHC-2200 features 22 in. RazorEdge® blades along with an intelligent management system that optimizes motor speed, power delivery and battery usage.

### OPTIONS AVAILABLE

- DHC-2200BT - Bare Tool
- DHC-2200R1 -SPECIFIED - Includes 2.5Ah Battery & Rapid Charger

### TOP FEATURES:

5-position 180-degree rotating rear handle increases maneuverability and provides operation orientation options

MAXOUT® Technology Delivers maximum power output for the life of the battery charge

22 in. double-sided, double-reciprocating RazorEdge® blades feature three sharpened edges for more efficient cutting

***Additional DHC-2200 Professional Features:***

**OPTIMUM BALANCE AND ERGONOMICS WITH 22 IN. DOUBLE-SIDED BLADES**

**Powerful brushless motor provides gas-like performance**

**Multiple speed settings -- For increased control while cutting and includes variable speed control at the "HIGH" setting**

**4,600 blade strokes per minute increases cutting ability**

**Rubber over-molded grip increases comfort and control**

**Tip guard protects gear case shock when encountering obstacles**

**ECHO X Series eFORCE® DHC-2200 Commercial Hedge Trimmer Specs**

<b>Voltage</b>	<b>56V</b>
<b>Motor</b>	<b>Brushless</b>
<b>Battery</b>	<b>2.5Ah</b>
<b>Battery Capacity</b>	<b>126 Watt Hours</b>
<b>Run Time <sup>1</sup></b>	<b>Up to 60 min.</b>
<b>Charger</b>	<b>Rapid Charger</b>
<b>Recharge Time</b>	<b>38 min. with Rapid Charger</b>
<b>Blade Length</b>	<b>22"</b>
<b>Blade Speed (per/min)</b>	<b>UP to 4,600 Strokes</b>
<b>Weight (with battery)</b>	<b>8.6</b>
<b>Tool Warranty</b>	<b>2 year commercial</b>
<b>Battery Warranty</b>	<b>2 year commercial</b>

<sup>1</sup> Depending on battery size, charge level and operating conditions

## **ECHO eFORCE® DCS-5000 18" Chainsaw**



Capable of 200 cuts on a single charge, the DCS-5000 harnesses the professional-grade power of the ECHO eFORCE® 56V battery system for smooth, easy cuts and all-day performance.

### **OPTIONS AVAILABLE:**

- DCS-5000-18BT Bare Tool
- DCS-5000 -18C2 – SPECIFIED - Includes 5.0Ah Battery & Standard Charger

### **TOP FEATURES:**

- 18 in. bar and chain for larger cuts
- Flip-lever oil cap for easy removal; makes it easy to remove for quick refills
- Brushless motor

### **Standard Features:**

**PROFESSIONAL-GRADE BATTERY POWER -- For superior, gas-like power and performance**

**Integrated on-board tool storage for quick, no-hassle chain adjustments**

**Metal bumper spike improves user control and leverage**

**Rear handle with rubber grip increases comfort and control**

**Side-access chain tensioner for easy chain adjustments**

**Translucent oil tank for quick oil level checks**

**ECHO eFORCE® DCS-5000 18" Chainsaw Specs:**

**With Proposed 5.0Ah Battery as included with C2 option**

<b>Voltage</b>	<b>56V</b>
<b>Motor</b>	<b>Brushless</b>
<b>Battery</b>	<b>5.0Ah</b>
<b>Battery Capacity</b>	<b>252 Watt Hours</b>
<b>Run Time <sup>1</sup></b>	<b>Up to 200 Cuts</b>
<b>Standard &amp; Rapid Chargers</b>	<b>Standard Charger Included Rapid Charger Available</b>
<b>Recharge Time</b>	<b>150 min. with Standard Charger 75 min. Rapid Charger</b>
<b>Bar Length</b>	<b>18"</b>
<b>Chain Gauge</b>	<b>.050"</b>
<b>Chain Pitch</b>	<b>3/8" LP</b>
<b>Weight (with battery)</b>	<b>14.6</b>
<b>Bare Tool Warranty</b>	<b>2 year commercial</b>
<b>Battery Warranty</b>	<b>2 year commercial</b>

<sup>1</sup> in 4 in. by 4 in. timber, depending on battery size, charge level and operating conditions

*Note: a potential disadvantage with this chainsaw is that it is not an X-Series, however, it is considered heavy-duty for consumer use. It carries the same warranty as all other ECHO models. Current model offerings of professional battery-powered chainsaws are limited, and expensive. The ECHO DCS-2500TN X-Series saw is very popular with professional arborists; however, it is only available as a top-handle saw, uses a smaller bar, and the cost is double. Our expectation is that the 2 saws required on this RFP will see limited, special-purpose use, but must be reliable. The DCS-5000 is an excellent choice given these expectations.*



## Dual Port Rapid Charger ECHO eFORCE®



The 56V Dual Port Rapid Charger is intended to meet the needs of end-users that require multiple batteries to get the job done. It cuts down charging time by allowing them to charge multiple batteries at once and it provides faster charging than a standard charger.

**\*\*\* This charger is included with the DPB-5800 Backpack Blower in this proposal**

### TOP FEATURES

- Two charging ports
- On-board LED diagnostics
- Integrated wall mount holes

COMPATIBLE WITH - all ECHO 56V Batteries

### FEATURES:

Increased charging capability

Simultaneous rapid charging enables charging two batteries at the same time and ultra-rapid using one port

On-board LED diagnostics provides simple readings of battery charge and re-charge status

Integrated wall mount holes for easy access in a tool shop or trailer

USB ports included: USB-A and USB-C ports allow safe charging of smart devices

Active cooling fan allows rapid charging without over-heating

6 ft. cord length allows convenient charging

## **Rapid Charger ECHO eFORCE®**



The ECHO eFORCE® 56V Lithium-Ion Rapid Charger (LC-56V4A) is the most advanced, professional-grade, high voltage battery charger in the market and charges batteries 2x faster than the Standard Charger. Featuring on-board diagnostics and innovative charging technology, this charger is equipped to protect and extend battery life for maximum performance and longevity.

**\*\*\* This charger is included with the stick edger, string trimmer, handheld blower, and hedge trimmer in this proposal**

### **TOP FEATURES**

- On-board LED diagnostics
- Optional wall mount
- 6 ft. cord length

**COMPATIBLE WITH:** For use with all ECHO 56V Batteries

## Standard Charger ECHO eFORCE®



The ECHO eFORCE® 56V Lithium-Ion Standard Charger (LC-56V2A) is the most advanced, professional-grade, high voltage battery charger in the market. Featuring on-board diagnostics and innovative charging technology, this charger is equipped to protect and extend battery life for maximum performance and longevity.

**\*\*\* This charger is included with the chainsaw in this proposal**

### TOP FEATURES:

- On-board LED diagnostics
- Optional wall mount
- 6 ft. cord length

### COMPATIBLE WITH:

For use with all ECHO 56V Batteries

***Please note, ECHO 56V Standard Charger is changing from orange to black.***

## 5.0Ah Lithium-Ion Battery ECHO eFORCE®



The ECHO eFORCE® 56V 5.0Ah lithium-ion battery is the most advanced, professional-grade, high-voltage battery in the industry. Featuring triple protection electronics, this battery is equipped to prevent overcharging, overheating and overloading.

**\*\*\* This battery is included with the stick edger, string trimmer, handheld blower, and chainsaw; the DPB-5800 Backpack Blower includes 2 of this battery in this proposal**

### TOP FEATURES:

- Compatible with all ECHO eFORCE® tools and chargers (except DCS-2500T)
- Equipped with eCM Technology®; Provides heat, charge, and discharge management
- On-board charge level indicator for quick checks on battery charge level
- High-capacity for increased run time
- 75 min. charge time

**COMPATIBLE WITH - most ECHO 56V Battery products, except hedge trimmer**

**150 min. charge time using the ECHO Standard Charger**

## 2.5Ah Lithium-Ion Battery ECHO eFORCE®



The ECHO eFORCE® 56V 2.5Ah lithium-ion battery is the most advanced, professional-grade, high-voltage battery in the industry. Featuring triple protection electronics, this battery is equipped to prevent overcharging, overheating and overloading.

**\*\*\* This battery is included with the hedge trimmer in this proposal**

### TOP FEATURES

- Compatible with all ECHO eFORCE® tools and chargers
- Equipped with eCM Technology®
- On-board charge level indicator for quick checks on battery charge level

### Standard Features:

Provides heat, charge, and discharge management

Compact size -- Weighs only 2.25 lbs.

38 min. charge time using the ECHO Rapid Charger

75 min. charge time using the ECHO Standard Charger

COMPATIBLE WITH - all ECHO 56V Battery products

## Exmark 21" Commercial V-Series Mower



- The Exmark Commercial 21 V-Series mower utilizes the same 5-inch-deep die-cast aluminum cutting deck as the gas-powered Commercial 21" mower. With the same heavy-duty transmission, 2-bail control system, and zone-start blade engagement, this electric lawn mower performs and lasts like the proven Exmark gas-powered mower. With its 60V rechargeable power system, there's no gas, no oil, and virtually no maintenance needed.
- Perfect for landscaping assignments in areas with sound ordinances or zero-engine exhaust emission mandates.

### Commercial 21 V-Series Features:

**60V Professional Power System:** Provides up to 40 minutes of runtime per charge. Two (2) 60V, 7.5Ah batteries are included, as is a 60V, 5.5A rapid charger capable of charging a dead battery to 90% in 75 minutes. Exmark testing has demonstrated at 535 full charge cycles these batteries still have 80% available charge. *\*\*\*In addition, Exmark will be supplying two (2) extra 7.5Ah batteries per machine to be included with this proposal at **NO** extra cost*

**Patented Front Height Adjustment:** Innovative, simple and built to last, the patented front height adjustment is much more durable and eliminates the need for pivot-style adjusters (*such as those used by Toro and other lower-cost manufacturers*). The single-point rear height adjustment allows the operator to quickly change the cutting height.

**Easy, Push Button Starting:** Select from battery conserving Auto, or full-power Max modes, depending on cutting conditions.

**Easy On/Off Bag Design:** The large, 2.5-bushel bag features a design that eliminates the need for levers and doors. The top fill feature enables the operator to quickly see how full the bag is during operation.

**Exmark Signature Cut:** The five-inch-deep cast alloy cutting deck delivers a consistently superior cut whether bagging or mulching.

## **Commercial 21 V-Series Specifications:**

### *Equipment:*

- **Front Tires:** 9" x 2.4", semi-pneumatic
- **Drive Tires:** 9.0" x 2.4", semi-pneumatic.
- **Advantage Exmark:** *These tires have proven to last several times longer than tires on comparable Toro mowers, providing a significant long-term cost savings*
- **Safety Package:** Zone-start
- **Standard Features:** 5.5A Charger and two (2) 540Wh batteries \*\*\* Exmark will also supply two (2) extra 7.5Ah batteries per machine to be included with this proposal at **NO** extra cost

### *Power Components:*

- **Engine Brand:** 60-volt Exmark operating at 2,800 rpm
- **Engine Model:** 2kW brushless motor
- **Speed:** 0.0 mph to 3.5 mph (5.6 kmph) forward.
- **Drive:** direct drive to blade; Belt-Drive to transmission
- **Drive Description:** Self-propelled; rear-wheel gear-driven.
- **Fuel Type:** 60v Lithium-Ion Battery
- **Fuel Indicator:** On Battery

### *Deck:*

- **Deck Style Description:** Fixed deck, Rear-discharge bagger and mulch plug standard.
- **Width / Cutting Deck:** 21"
- **Deck Construction:** 5" deep, 1/4"-thick die-cast aluminum, with serviceable steel inserts to protect the deck from curb damage
- **Cutting Heights:** 1.0" (2.5 cm) to 4.5" (11.4 cm) in 0.5" (1.3 cm) increments.
- **Blade Tip Speed:** Approximately 15,400 fpm at Max setting.
- **Bag Capacity:** 2.5 bushels (20 gallons).
- **Blades:** 1 Blade at 20.5" Length

### *Dimensions :*

- **Width:** 22 in. (55.9 cm)
- **Height:** 38 in. (96.5 cm)
- **Length:** 63 in. (160.0 cm)
- **Curb Weight:** 98 lbs.



# ATTACHMENT C: CERTIFICATION REGARDING DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS

The prospective Contractor, Outdoor Power certifies to the best of its knowledge and belief that it and its principals:

- a. Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal department or agency;
- b. Have not within a three year period preceding this proposal been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State, or local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
- c. Are not presently indicted for or otherwise criminally or civilly charged by a government entity (Federal, State, or local) with commission of any of the offenses enumerated in paragraph (1) (b) of this certification; and
- d. Have not within a three-year period preceding this application/proposal had one or more public transactions (Federal, State, or local) terminated for cause or default.

I understand that a false statement on this certification may be grounds for rejection of this proposal or termination of the award. In addition, under 18 USC Sec. 1001, a false statement may result in a fine of up to \$10,000 or imprisonment for up to 5 years, or both.

Craig Cummins owner/manager

Name & Title of Authorized Representative

[Signature]

8-16-24

Signature of Authorized Representative

Date

I am unable to certify to the above statement. My explanation is attached.

Signature \_\_\_\_\_ Date \_\_\_\_\_

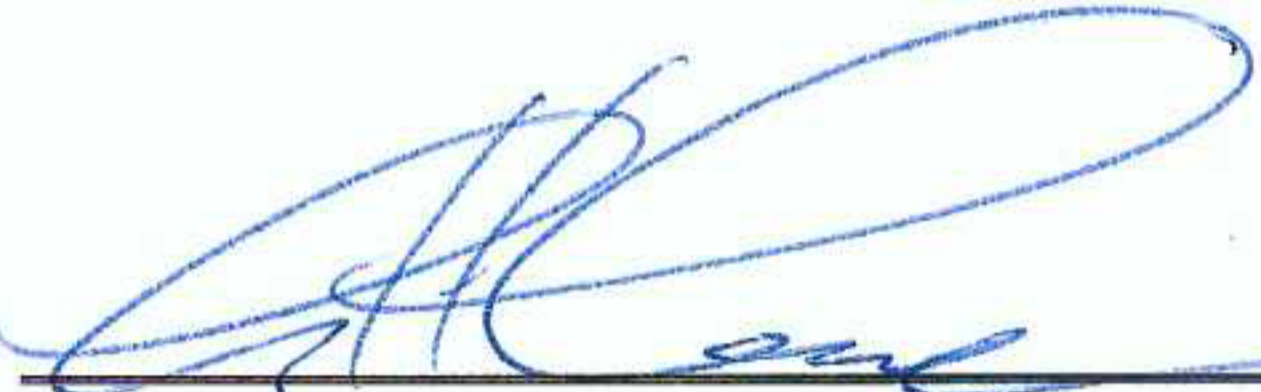


## ATTACHMENT D: LOBBYING ASSURANCES

The undersigned certifies, to the best of his or her knowledge and belief, that:

1. No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.
3. The undersigned shall require that the language of this certification be included in the award documents for all sub awards at all tiers (including subcontracts, sub grants, and contracts under grants, loans, and cooperative agreements) and that all sub recipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each failure.

  
\_\_\_\_\_  
Signature of Contractor's Authorized Official

8-16-24  
\_\_\_\_\_  
Date

Craig Cummins owner/manager  
\_\_\_\_\_  
Name and Title of Contractor's Authorized Official