Submit Date: Apr 13, 2021

# **Application Form**

Profile				
Robert	М	Flick		
First Name	Middle Initial	Last Name		
Email Address				
Home Address			Suite or Apt	
City			State	Postal Code
Primary Phone	Alternate Phone			
What district do you live in? *				
□ District 4				
Question applies to Washoe County Planning Co  Do you live in unincorporated W				
⊙ Yes ♂ No				
How long have you lived in Was	shoe County	/?		
4years 6 months				
How long have you lived in your district?				
4 years 6 monhs				
Question applies to multiple boards  Are you registered to vote in Washoe County?				
⊙ Yes ⊜ No				
Retired				
Employer	Job Title			
Which Boards would you like to apply for?				
Washoe County Planning Commission: Submitted				

# Interests & Experiences

Please tell us about yourself and why you want to serve.

## Why are you interested in serving on this board or commission?

Dear Washoe County Board of County Commissioners, Since moving to Washoe County Nevada my wife and I have experienced a very sincere welcome from the employees of the State and County Agencies and the Washoe County residents as a whole. As a Vietnam Combat Veteran we have not ever experienced the generous Veteran's Exemption given by the State and County Governments. Nor have we ever been given so many veterans discounts from local businesses or experience the respect and appreciation given by complete strangers going out of their way to shake our hand and thanking us "for our service". My wife and I feel compelled to "give back" to the County's residents and government employees for being so kind and generous to us. We believe my experiences as a former Planning Commissioner, City Councilman, Mayor, Banker, owning my own real estate investment and development company; and being a Combat Marine Captain provide me with unique skills and expertise that would be helpful to Washoe County residents and the County Planning Commission. I respectfully submit my application and resume for your consideration. Best regards, R. Michael Flick

2021-04-

13 Resume Planning Commission04132021.pdf

Upload a Resume

## **Nepotism**

Are you related to anyone employed by Washoe County by blood or marriage?

○ Yes ○ No

If yes, please list the names and relationship of all persons you are related to.



<u>Summary:</u> Solid knowledge, expertise and experience with land use, Master Planning, zoning and development. As a former Planning Commissioner and Vice Chairman, I have firsthand experience in participating and conducting public and private meetings with applicants, concerned citizens and the press. Over the years in my private and public life I developed exceptional people skills and management expertise while working under stressful conditions. During my successful career in the banking industry; I was able to developed my analytical and communication skills that resolved sensitive, high dollar, complex financial and managerial transactions that were very useful in both the public and private sectors.

<u>Objective:</u> To obtain a full-term position in the unincorporated portion of Washoe County's Planning Commission District 4 commencing July 1 2021.

# SKILLES / STRENGTHS / EXPERTISE

Negotiating

**Problem Solving** 

Analytical

Marine Officer

Strategizing

Multitasking

Collections

Combat

Motivating

Writing & Speaking

**Litigation Support** 

Teacher

#### PUBLIC SERVICE

City Government – Mayor, Mayor Pro Tem, Councilman, Planning Commission Vice Chairman, Commissioner

City's first elected Mayor (two-year term), appointed Mayor (one year), appointed Mayor Pro Tem (one year), Councilman (two out of a four-year term):

Established city policies, analyzed / approved budgets, supervised city operations and 286 employees; presided over City Council meetings, private meetings with groups and individuals; interfaced with representatives of neighboring cities, County, State and Federal Government Officials and elected officer holders.

- Approved the Land Use, Circulation, Open Space and Housing elements to the General Plan.
- Approve the revised zoning ordinance to comply with the State's mandate that the zoning ordinance must be consistent with the Land Use Element of the General Plan.
- Averted a strike with the Teamsters without making any monetary concessions.
- Negotiated settlements in complicated, high profile, intense matters between opposing groups of people and/or organizations.

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- Created campaign organizations, recruited people, raised money to establish a Redevelopment Agency.
- Hired a new City Manager, established "contracting" for City Attorney services and City Park Maintenance.
- Put a measure on the ballot to create a City Redevelopment Agency. The measure was successful and the Redevelopment Agency was created.

Appointed and served on the City Planning Commission as a Commissioner (two years) and Vice Chairman (one year):

Worked with the Planning Staff on the various elements of the General Plan, zoning ordinance and other ordinances under the authority of the Planning Department. Chaired and participated with several staff and citizens advisory groups to hopefully reach consensus with the modifications and in some cases new elements to the General Plan that will comply with the State's mandate. Listened and participated in spirited Commission public debate before voting on recommendations to be forwarded to the City Council for another round of public debate and a vote for final action.

- Before voting I needed to know the details of what the Commission was being asked to act upon and is our action to approve or deny consistent with existing City Ordinances, Policies, Codes, Regulations and Laws.
- Was involved in several public hearings to down zone and in some cases to increase density in order to bring the zoning ordinance into compliance with the Land Use Element of the general Plan.
- Participated in several public hearings involving: Special Use Permits, Specific Plans, Variances, Tentative Subdivision Maps, Parcel Maps, Environmental Impact Reports, Annexation Petitions and Zone Changes.
- Testified in Federal Court on behalf of an Applicant when the City Council reduced the density of a project that complied in all respects including the density of a valid Specific Plan. An approved Specific Plan becomes the zone for the land identified in the Specific Plan.

#### **County Government**

Worked as a Senior Administrative Aid to the Supervisor of the Fifth District of the County Board of Supervisors (one year):

Conducted research on pending issues scheduled to be debated at Board meetings. Met with and resolved constituent concerns, representative the Supervisor at County Staff Meetings, Community Meetings and Political Events.

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# CAREER HISTORY AND ACCOMPLISHMENTS

#### CROSSHAIRS USA TACTICAL

2012-2016

#### Owner

My wife and I create Crosshairs to raise the awareness and level of safety of firearm ownership. Our plan was to: (1) sell only quality firearms, ammunition and firearm accessories in our store and on our website; (2) only hire combat veterans or former law enforcement officers proficient with the safe use of firearms; (3) offer quality firearm training classes to teach firearm safety, how the firearms operate, and how to safely use firearms; and (4) to offer live fire range classes so the client can implement what they learned in the classroom. As the store succeeded so did the demands on our time increase at the same time other family matters were increasing. During 2016 we decided to sell the business and move closer to our children and grandchildren in Sparks Nevada and retire.

AURORA BANK (new name for Lehman Brothers Bank) – Lake Forest, CA

2009-2012

## Special Asset Manager III

Managed delinquent commercial loans including real estate loans, SBA loans, lines of credit, mezzanine loans and loans collateralized with real property, stocks, equipment and personal guaranties in a Bankruptcy environment. Resolved these credits through negotiation, foreclosure, litigation and bankruptcy; interfacing with senior management, legal counsel, appraisers, and consultants.

2009 until the Bank closed resolved over 225 assets and recovered over \$144,000,000.

# WASHINGTON MUTUAL / JP MORGAN CHASE -Costs Mesa, CA

2000-2009

#### Special Asset Management - Vice President

Contact borrowers in default, defined the credit's problems and the reasons for the problems. Resolved the issues through negotiation, foreclosure or litigation interfacing with senior management, attorneys, receivers and consultants.

- 2007 resolved 96 assets totaling \$119,475,472
- 2008 resolved over 65 assets totaling over \$75,711,950

#### Multi-Family Lending Underwriter - Senor Underwriter III

Interface with loan consultants, brokers, attorneys, senior management and appraisers regarding underwriting guidelines, policies and loan programs. Obtain and analyze financial information on the property, principals and guarantors. Approve / disapprove loan or presented it to higher authority.

- Consistently won monthly bonuses for exceeding production goals.
- · Received special recognition and cash awards.

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## Loan Review Department - Senior Credit Examiner

Conduct field examinations, loan reviews and desk reviews of individual assets and asset portfolios originated and monitored by various bank divisions.

- Examiner in Charge of several field examinations including Business Banking Centers, Real Estate
  Owned, Real Estates Investments, Multi-Family Lending and Internal Asset Review Northridge
  and Stockton.
- Conducted desk reviews on all types of credit including agriculture, health care, franchise, asset base, multifamily, commercial real estate and syndicated loans made to individuals, general partnerships, limited partnerships, limited liability companies, trusts, corporations or a combination of the borrowing entities.

# ALLIANCE FUNDING GROUP - Irvine, CA

1998-2000

# Mortgage Brokerage Company – Owner / Broker

Establish relationships with prime and sub-prime residential and commercial lenders. Became proficient in all phases of the loan process including: origination, the application, qualifying, disclosure statements, credit reports, processing, underwriting, title reports, escrow, closing, funding and recording.

### FEDERAL DEPOSIT INSURANCE CORPORATION - Irvine, CA

1990-1998

#### Credit Specialist - Supervisor

Supervised, trained and managed a staff of ten (10) to control, operate and dissolve subsidiary corporations and resolve a \$168 million problem loan portfolio. Independently reviewed and analyzed complex: (a) loan documentation for secured and unsecured commercial, multifamily, and residential loans, and (b) individual, partnership, limited liability company, corporate, tax returns, financial statements, and financial transactions with cross default and cross collateral provisions. Made extensive written reports and oral presentations to executives and credit committees.

- Collected over \$22 million cash from receivables valued under \$5 million in a 12-month period.
- Created a new Subsidiary Section and established Boards of Directors and business plans to dissolve 55 corporations valued in excess of \$400 million.
- Drafted comprehensive written reports and made oral presentations to Credit Committees, legal
  advisors, the Nevada Gaming Control Board and the Nevada Gaming Commission, resulting in:
  the hostile takeover of three closely held Las Vegas gaming corporations, and developed a plan
  to takeover and liquidate a public corporation that is collateral for a \$33 million judgment.
- Successfully uncover fraudulent transfers, testified in Federal Court resulting in money judgments and collecting over \$3.1 million in cash.
- Received the Sustained Superior Performance Award twice.

### GREAT WESTERM BANK – Northridge, CA

1988-1990

#### **Vice President**

Reviewed current and non-performing commercial credits from \$250,000 and initiated communication with the delinquent borrowers to resolve the problem through negotiation, foreclosure or litigation.

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 Renegotiated over \$35 million in loans, foreclosed on \$47 million in property, recovered over \$3 million through receiverships and cash collateral orders, and collected over \$1 million cash in deficiency judgments.

Self-employed 1970-1988

Became a Real Estate Broker and Developer and purchased raw land, then submitted and obtained approvals by various governing authorities: General Plan Amendments, zone changes, lot splits and Tentative and Final subdivision maps, creating residential building sites then selling the project or the finished individual building lots to contractors or individuals.

After being Honorably Discharge from the Marine Corps, I accepted a sales position with New York Life Insurance Company. My first year I sold over \$1,000,000 in Life Insurance but discovered I did not want to be a salesman. I did learn, however, that life insurance companies invested their premium dollars in large commercial real estate properties and developments. I then became focused on submitting loan packages to insurance companies for funding. This was the foundation for forming my own real estate investment and development company.

#### UNITED STATES MARINE CORPS

1966-1970

Graduated from Officers Candidate School as a 2<sup>nd</sup> Lieutenant. Studied and became proficient in small arms, crew served weapons, explosives, tactics, armor, land navigation and leadership. My military occupational specialty – Tank Officer. Deployed 1968 – 1969 to Vietnam where I was assigned to the 3<sup>rd</sup> Tank Battalion, 3<sup>rd</sup> Marine Division Reinforced, Republic of Vietnam. I served as a Tank Platoon Commander, Tank Company Executive Officer and Tank Company Commander in the 3<sup>rd</sup> Tank Battalion. I also served as a Platoon Commander of an Infantry Platoon during Tet 1969. Attained the rank of Captain.

#### Education

- Bachelor of Science Degree, Business Management, University of Southern California, Los Angeles, CA
- Certificate of Real Estate, Palomar College, San Marcos, CA

#### **Additional Credentials**

- Captain, United States Marine Corps, Commanded Tank and Infantry units in combat in Vietnam.
   Received several medals, ribbons and awards.
- Community College Lifetime Teaching Credential
- General Contractors (B-1) License (inactive)
- Real Estate Broker's License (expired)
- Federal Firearms License (FFL)
- State Secondhand Dealers License
- City of Torrance Secondhand Dealer w/Firearms License
- Certified California Firearms Safety Instructor
- Carry Concealed Weapons License
- National Rifle Association Certified Instructor