



KFT Fire Trainer, LLC  
17 Philips Pkwy  
Montvale NJ 07645  
UNITED STATES  
+1(201)-300-8100

Estimate: E000002628

Quote Date: 3/23/2021

Customer: C000324

Brian Demunnik  
Public Safety Training Center  
5190 Spectrum Blvd.  
Reno NV 89512  
United States

Expiration Date: 9/30/2021

Terms: Net 30 Days

| Line | Item                     | Quantity | UOM | Unit Price    | Includes |                |
|------|--------------------------|----------|-----|---------------|----------|----------------|
|      |                          |          |     |               | Discount | Extended Price |
| 1    | NFPA 1402 IR PLC Upgrade | 1.00     | EA  | 145,602.00000 | 0.00%    | 145,602.00     |

NFPA 1402 Upgrade to include:

- Retrofit all fireplace burner controls, replacing valves and piping, and rewiring as required, in order to comply with NFPA 1402 Standard on Facilities for Fire Training and Associated Props Version 2019 requirements
- Retrofit all smoke generators, replacing valves and piping, and rewiring as required, in order to comply with NFPA 1402 Standard on Facilities for Fire Training and Associated Props Version 2019 requirements
- Retrofit all flashover control assemblies, replacing valves and piping, and rewiring as required, in order to comply with NFPA 1402 Standard on Facilities for Fire Training and Associated Props Version 2019 requirements
- Replace all discontinued text display panels with new eX-series panels, including all new software for these panels and supporting PLC software
- Replace all gas sensor assemblies with IR-type gas detection and configure gas sensing to comply with NFPA 1402 Standard on Facilities for Fire Training and Associated Props Version 2019 requirements
- Provide operations training
- Provide O&M manual addendums to support these system modifications

PLC Upgrade – PLC5 to Logix

- \* Upgrade existing PLC 5 to new ControlLogix PLC
- \* New Allen Bradley PLC ControlLogix
- \* New Allen Bradley input modules
- \* New Allen Bradley output modules
- \* New Allen Bradley analog modules
- \* New Allen Bradley Ethernet adapter modules

Safety Compliance:

- \* NFPA 70 – National Electrical Code
- \* NFPA 1402 – Guide to Building Fire Service Training Centers
- \* UL 508A – the Standard for Industrial Control Equipment

Logistics and Support:

- \* On-site start-up by a KFT technician
- \* Operation & maintenance training (up to 8 hours)
- \* Operation & maintenance manual (3 copies in English Language)
- \* 1-year new parts warranty
- \* 24/7 technical phone support (even during weekends & holidays!)
- \* Installation and supervision for KFT Equipment by KFT
- \* Packaging included
- \* Obtaining Local and State Permits and Application Fees Excluded



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**Delivery & Completion:**

4-5 months after KFT Fire Trainer, LLC acceptance of a resulting order.

**Proposal Validity:**

KFT Fire Trainer, LLC Standard Terms & Conditions apply to any resulting order.

Please submit Tax Exemption Certificate with your Purchase Order if applicable.

**Payment Terms:**

KFT proposes the following invoicing milestones.

- 30% invoiced upon KFT acceptance of order.
- 20% invoiced upon shipment to site, net 30.
- 50% after trainer acceptance and operator training, net 30

**Exclusions:**

Prices exclude any taxes, fees, permits, inspections, surety bonding or liquidated damages provisions.

Note: If repairs are identified, that are not covered under an existing maintenance program or under the scope of work included in this estimate, a separate estimate will be provided for customer approval prior to KFT completing the repair.

|                              |            |                  |
|------------------------------|------------|------------------|
| <b>Customer Currency:</b>    | <b>USD</b> | <b>US Dollar</b> |
| <b>Sale Amount:</b>          |            | 145,602.00       |
| <b>Order Disc( 0.0000%):</b> |            | 0.00             |
| <b>Surcharge:</b>            |            | N/A              |
| <b>Sales Tax:</b>            |            | 0.00             |
| <b>Misc Charges:</b>         |            | 0.00             |
| <b>Total Amount:</b>         |            | 145,602.00       |

ALL SALES ARE SUBJECT TO KFT FIRE TRAINER, LLC. TERMS AND CONDITIONS IF NOT ATTACHED HERETO, AVAILABLE AT <http://kft.firetrainer.com/tnc/KFT-US-Terms.pdf> AND NO OTHER TERMS AND CONDITIONS, ORAL OR WRITTEN, SHALL BE OF ANY FORCE OR EFFECT. ANY ADDITIONAL, DIFFERENT, OR CONFLICTING TERMS OR CONDITIONS CONTAINED IN BUYER'S PURCHASE ORDER OR IN ANY OTHER CORRESPONDENCE, PREVIOUS OR SUBSEQUENT, SHALL BE DEEMED REFUSED AND OBJECTED TO BY KFT FIRE TRAINER, LLC. AND SHALL NOT BE BINDING IN ANY WAY ON KFT FIRE TRAINER, LLC., UNLESS BUYER AND KFT FIRE TRAINER LLC. SPECIFICALLY AGREE IN WRITING ON TERMS AND CONDITIONS ADDITIONAL TO OR DIFFERENT FROM THOSE CONTAINED HERETO.

SHIPPING IS ADDITIONAL AND WILL BE BILLED SEPARATELY UNLESS INCLUDED IN THE ESTIMATE TEXT.

IF USING CREDIT CARD PLEASE PROVIDE BILLING POC AND ADDRESS AS WELL AS THE 3 DIGIT IDENTIFIER ON THE BACK OF THE CC.

PLEASE PROVIDE TAX EXEMPT CERTIFICATE IF APPLICABLE



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Please Verify That The Billing Address is Correct And Provide A Ship-To Address, Contact Name & Phone:

Billing Address:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Shipping Address:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Contact Name: \_\_\_\_\_

Contact Phone: \_\_\_\_\_

Please Fill In The Appropriate Fields To Place Your Order:

Purchase Order Number: \_\_\_\_\_ And/Or  
Credit Card Number: \_\_\_\_\_ \*\*Visa Or MasterCard Only\*\*  
Name: \_\_\_\_\_ Expiration Date: \_\_\_\_\_ CVV: \_\_\_\_\_  
Credit Card Billing Address: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Credit Card Contact Information – Phone and/or E-mail address:

Buyer Signature: \_\_\_\_\_ Date: \_\_\_\_\_

All Sales Are Deemed Taxable Unless A Valid Exemption Certificate Is Provided



KFT Fire Trainer, LLC.  
17 Philips Parkway  
Montvale, NJ, 07645-1810, USA  
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kft.firetrainer.com

16 April 2021

Via E-mail: [bdemunnik@washoe.gov](mailto:bdemunnik@washoe.gov)

Washoe Regional Public Safety Training Center  
5190 Spectrum Blvd #3903  
Reno, NV 89512

**Attention: Brian DeMunnik**

**Subject: Washoe Regional Public Safety Training Center, Direct Procurement  
Justification**

Dear Mr. DeMunnik:

KFT Fire Trainer, LLC ("KFT Fire Trainer") is pleased to provide information for your consideration with respect to a direct procurement for the NFPA 1402 compliance upgrade of the T1000 Class B Fire Training System at the Washoe Regional Public Safety Training Center. This upgrade also includes replacement of the building PLC which contains our proprietary software.

KFT Fire Trainer is the designer, manufacturer, and installer of your current Class B Structural FIRETRAINER® T-1000 systems. Along with other live fire training systems at 700 sites worldwide, KFT has a vast intellectual property portfolio that includes numerous patents and copyrighted software. KFT Fire Trainer vigorously protects its intellectual property portfolio and does not release its source code to anyone for any purpose.

KFT Fire Trainer is the only company authorized to upgrade, repair or make modifications to the Class B Structural FIRETRAINER® T-1000 and has not authorized any third parties to modify the proprietary, NRTL certified designs.

Should you have any questions, or if I may be of further assistance, please do not hesitate to call me at (862) 444-1423.

Yours sincerely,

A handwritten signature in blue ink, appearing to read "Michael Collins", is written over a light blue horizontal line.

Michael Collins  
Senior Manager, Customer Support