



**Axon Enterprise, Inc.**  
17800 N 85th St.  
Scottsdale, Arizona 85255  
United States  
Phone: (800) 978-2737

**Q-288022-44313.765CN**

Issued: 04/27/2021

Quote Expiration: 06/30/2021

Account Number: 106569

Payment Terms: Net 30  
Delivery Method: Fedex - Ground

**This quote is provided for the purpose of cost estimation only. Further review and approval required before an official quote can be provided.**

**SHIP TO**

Corey Solferino  
Washoe County Sheriff's Office - NV  
911 Parr Boulevard  
Reno, NV 89512  
US

**BILL TO**

Washoe County Sheriff's Office - NV  
1001 E. 9th Street  
Attn: Accounts Payable,  
Bldg. D-200  
Reno, NV 89512  
US

**SALES REPRESENTATIVE**

Chris Neubeck  
Phone: 602-708-0074  
Email: cneubeck@axon.com  
Fax: (480) 658-0629

**PRIMARY CONTACT**

Corey Solferino  
Phone: (775) 321-4948  
Email: csolferino@washoecounty.us

**Year 1**

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>						
50071	AXON STREAMING SERVER LICENSE (PER SERVER)		2	1,750.00	1,750.00	3,500.00
50055	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 1 PAYMENT	12	10	1,188.00	1,188.00	11,880.00
50070	AXON CLIENT SOFTWARE (EACH CLIENT AND TOUCH PANEL)		5	1,500.00	1,500.00	7,500.00
<b>Hardware</b>						
50294	LITE SERVER		2	1,950.00	1,950.00	3,900.00
50218	AXIS F41 COVERT MAIN UNIT - NON SER		5	595.00	595.00	2,975.00
50118	LOUROE DV-ML MICROPHONE (POE)		10	196.50	196.50	1,965.00
50221	HP SWITCH - 24PORT GIGABIT POE MANAGED SWITCH - NON SER		1	1,305.00	1,305.00	1,305.00
50114	AXIS F1025 SENSOR UNIT		5	370.00	370.00	1,850.00
74055	FIRE STROBE - RED		1	222.00	222.00	222.00
74062	INTERVIEW ROOM 5 YR EXTENDED WARRANTY		5	1,297.00	1,297.00	6,485.00
50298	AXIS P3245-LV NETWORK CAMERA		5	796.00	796.00	3,980.00
74116	INTERVIEW COVERT ENCLOSURE - AV WALL PLATE, FLUSH MOUNTED		4	121.00	121.00	484.00

## Year 1 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Services</b>						
85170	INTERVIEW ROOM, INSTALL AND SETUP		5	2,500.00	2,500.00	12,500.00
					Subtotal	58,546.00
					Estimated Shipping	0.00
					Estimated Tax	0.00
					Total	58,546.00

## Year 2

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>						
50056	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 2 PAYMENT	12	10	1,188.00	1,188.00	11,880.00
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT	12	2	350.00	350.00	700.00
50074	AXON CLIENT SOFTWARE MAINTENANCE ANNUAL PAYMENT	12	5	300.00	300.00	1,500.00
					Subtotal	14,080.00
					Estimated Tax	0.00
					Total	14,080.00

## Year 3

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>						
50057	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 3 PAYMENT	12	10	1,188.00	1,188.00	11,880.00
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT	12	2	350.00	350.00	700.00
50074	AXON CLIENT SOFTWARE MAINTENANCE ANNUAL PAYMENT	12	5	300.00	300.00	1,500.00
					Subtotal	14,080.00
					Estimated Tax	0.00
					Total	14,080.00

## Year 4

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
50058	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 4 PAYMENT	12	10	1,188.00	1,188.00	11,880.00
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT	12	2	350.00	350.00	700.00
50074	AXON CLIENT SOFTWARE MAINTENANCE ANNUAL PAYMENT	12	5	300.00	300.00	1,500.00
					Subtotal	14,080.00
					Estimated Tax	0.00
					Total	14,080.00

## Year 5

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
50059	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 5 PAYMENT	12	10	1,188.00	1,188.00	11,880.00
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT	12	2	350.00	350.00	700.00
50074	AXON CLIENT SOFTWARE MAINTENANCE ANNUAL PAYMENT	12	5	300.00	300.00	1,500.00
					Subtotal	14,080.00
					Estimated Tax	0.00
					Total	14,080.00
					Grand Total	114,866.00

## Summary of Payments

Payment	Amount (USD)
Year 1	58,546.00
Year 2	14,080.00
Year 3	14,080.00
Year 4	14,080.00
Year 5	14,080.00
<b>Grand Total</b>	<b>114,866.00</b>

## STATEMENT OF WORK & CONFIGURATION DOCUMENT

### Axon Interview Recording Platform

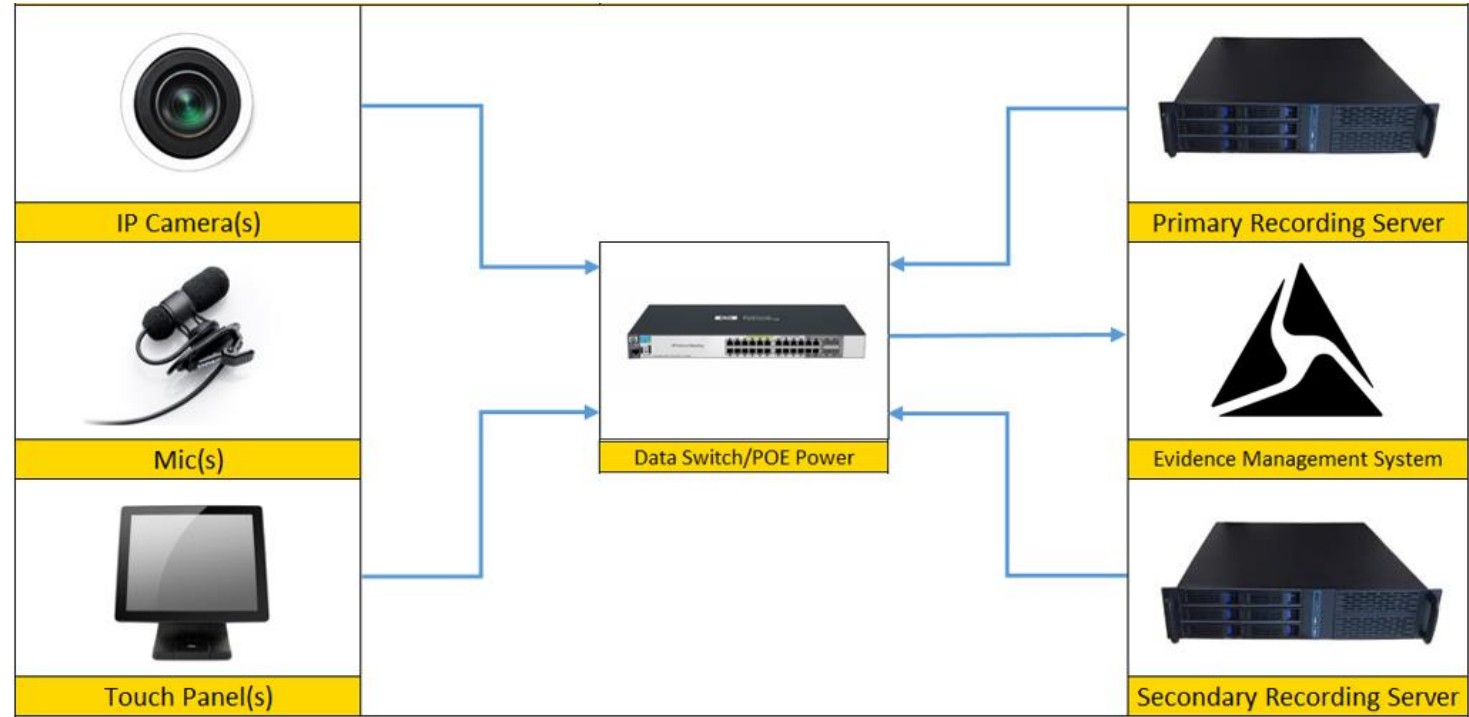
This document details a proposed system design

Agency Created For: Washoe County Sheriff's Office - NV

<b>Sold By:</b>	Chris Neubeck
<b>Designed By:</b>	Jason South
<b>Installed By:</b>	Axon Professional Services
<b>Customer Contact:</b>	Scott Iacoboni
<b>Target Install Date:</b>	06/01/2021

# AXON INTERVIEW RECORDING PLATFORM

This image is intended to be a general visual of how Interview Room is configured. Please read through the SOW for configuration specific to this deal.



## AXON-PROVIDED HARDWARE SUMMARY

The following section offers a broad summary of the Axon-provided hardware needed to configure this order. With the exception of server quantities, QUANTITIES DO NOT REFLECT CUSTOMER-PROVIDED ITEMS.

Total Camera Configurations		Locations	# Rooms
10	Camera(s)	Headquarters	5
5	Covert Enclosure(s)		
10	Microphone(s)		
	Injector(s)		
Total Switches			
1	POE Switch(es)		
Total Servers			
2	Server(s) <i>(customer-provided included)</i>		
Total Touch Panels			
5	Touch Panel(s) <i>(virtual not included)</i>		
0	Wall Mount(s)		
Total Camera Configurations			
0	I/O Box(es)		

# INTERVIEW ROOM OVERVIEW

The following sections detail the configuration of the Axon Interview recording system at all locations.

## Network Considerations

Network Requirements	Each IP Camera will be connected to a POE switch that provides the device with power and network connectivity.		
	Each Recording Server must be given a static IPv4 network address that is routable across the network.		
	Each IP Camera must be given a static IPv4 network address that is routable across the network.		
	Each touch panel/kiosk must be given a static IPv4 network address that is routable across the network.		
Network Addressing	Network Device	Static IPs	Total IPs
	Qty of IP Cameras	10	17
	Qty of Touch Panels	5	
	Qty of Recording Servers	2	
Data Switch Provisioning	This install will require POE data switches at each location.		
Virtual Kiosks	1 workstations will require virtual kiosk software to be installed.		
Customer Provided Items	Customer to provide all device IP addresses Customer to also provide: <ul style="list-style-type: none"><li>• Subnet Mask</li><li>• Gateway IP</li><li>• DNS/WINS IP</li><li>• Time Server IP</li></ul>		
	Customer IT staff will configure all switches with proper network configuration.		

## Metadata Tags

<b>Metadata Tagging</b>	The system will collect metadata information prior to, and after, the interview recording process (i.e. Interviewer Name, Interviewee Name, Case Number).
<b>Metadata Tags</b>	Information collected prior to recording: <ul style="list-style-type: none"> <li>• Interviewee first and last name</li> <li>• Case number</li> <li>• Case type</li> <li>• Interviewee type</li> </ul> Information collected post recording: <ul style="list-style-type: none"> <li>• Interviewer name(s)</li> </ul>
<b>Customer Provided Items</b>	Customer to provide preferred metadata fields.
<b>Axon Provided Items</b>	Axon to facilitate the creation of metadata fields.

# NETWORK CONFIGURATION DETAILS

The following section offers a broad summary of the Axon-provided hardware needed to configure this order.

## Network Configuration Details

Evidence Management System	Evidence.com
Application Features	<p>Network Applications:</p> <ul style="list-style-type: none"><li>• Remote monitoring application</li></ul> <p>Evidence.com Application Features:</p> <ul style="list-style-type: none"><li>• Secure Cloud Storage</li><li>• Redaction</li><li>• Download/Sharing</li><li>• Audit Trail</li><li>• Reporting</li></ul>

## Training

Application Package	<p>This solution will include on-site application training covering:</p> <ul style="list-style-type: none"><li>• Touch panel overview</li><li>• Initiating interview wizard</li><li>• Entering metadata</li><li>• Controlling the interview process</li><li>• Closing an interview</li><li>• Evidence.com functionality</li></ul>
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## Additional General Deal Notes

Notes	
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## LOCATION DETAILS: Headquarters

The following sections detail the configuration of the Axon Interview recording system at HEADQUARTERS

Location Name	Headquarters
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### Cable Considerations

Cabling Runs	Axon Professional Services will install the networking cables using a Cat6e Cable.	
	18	cable runs are required for this installation.
	10	110v power outlets are required for this installation (Customer Responsibility).
Cabling Requirements	<p>All Devices: Network cabling must be provided for the following devices:</p> <ul style="list-style-type: none"><li>• Axis IP Camera</li><li>• Server</li><li>• Touch Panel or PC running a virtual Touch Panel</li><li>• POE Switch</li></ul>	

### Servers, Switches, Touch Panels

Servers	Axon Interview Lite Server	Quantity:	1
	Axon Interview Lite Server		1
Redundancy	This system includes recording redundancy		
Data Switch/POE Power	HPE Aruba 2530 24-Port POE Switch	Quantity:	1
	N/A		
Touch Panels	Customer PC		
Touch Panel Location	Desktop		
Number of I/O Boxes Required	0		

### Additional Location Notes

Notes	Only 1 touch panel will be installed on a desktop in monitoring room.
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## ROOM DETAILS: Interview 1

The following sections detail the configurations specific to INTERVIEW 1

<b>Location Name</b>	Headquarters
<b>Room Name</b>	Interview 1

### Camera Configuration

<b>Camera 1</b>	Camera 1 will be a(n) : Axis P3235-LV Overt Dome Camera  Mic: Louroe Tamper Proof Mic
<b>Camera 2</b>	Camera 2 will be a(n) : AXIS F41/F1025 Covert IP Camera Covert Enclosure : Flush Mount Enclosure Mic: Louroe Tamper Proof Mic
<b>Recording Activation</b>	Recording will be triggered via IR Client
<b>External Recording-In-Progress Visual</b>	N/A
<b>Wall Configuration</b>	Drywall
<b>Ceiling Configuration</b>	Standard Tile

### Additional Location Notes

<b>Notes</b>	
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## ROOM DETAILS: Interview 2

The following sections detail the configurations specific to INTERVIEW 2

<b>Location Name</b>	Headquarters
<b>Room Name</b>	Interview 2

### Camera Configuration

<b>Camera 1</b>	Camera 1 will be a(n) : Axis P3235-LV Overt Dome Camera  Mic: Louroe Tamper Proof Mic
<b>Camera 2</b>	Camera 2 will be a(n) : AXIS F41/F1025 Covert IP Camera Covert Enclosure : Flush Mount Enclosure Mic: Louroe Tamper Proof Mic
<b>Recording Activation</b>	Recording will be triggered via IR Client
<b>External Recording-In-Progress Visual</b>	N/A
<b>Wall Configuration</b>	Drywall
<b>Ceiling Configuration</b>	Standard Tile

### Additional Location Notes

<b>Notes</b>	
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# ROOM DETAILS: Interview 3

The following sections detail the configurations specific to INTERVIEW 3

Location Name	Headquarters
Room Name	Interview 3

## Camera Configuration

Camera 1	Camera 1 will be a(n) : Axis P3235-LV Overt Dome Camera  Mic: Louroe Tamper Proof Mic
Camera 2	Camera 2 will be a(n) : AXIS F41/F1025 Covert IP Camera Covert Enclosure : Flush Mount Enclosure Mic: Louroe Tamper Proof Mic
Recording Activation	Recording will be triggered via IR Client
External Recording-In-Progress Visual	N/A
Wall Configuration	Drywall
Ceiling Configuration	Standard Tile

## Additional Location Notes

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# ROOM DETAILS: Interview 4

The following sections detail the configurations specific to INTERVIEW 4

Location Name	Headquarters
Room Name	Interview 4

## Camera Configuration

Camera 1	Camera 1 will be a(n) : Axis P3235-LV Overt Dome Camera  Mic: Louroe Tamper Proof Mic
Camera 2	Camera 2 will be a(n) : AXIS F41/F1025 Covert IP Camera Covert Enclosure : Flush Mount Enclosure Mic: Louroe Tamper Proof Mic
Recording Activation	Recording will be triggered via IR Client
External Recording-In-Progress Visual	N/A
Wall Configuration	Drywall
Ceiling Configuration	Standard Tile

## Additional Location Notes

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ROOM DETAILS: Soft Room

The following sections detail the configurations specific to SOFT ROOM

Location Name	Headquarters
Room Name	Soft Room

Camera Configuration

Camera 1	Camera 1 will be a(n) : Axis P3235-LV Overt Dome Camera  Mic: Louroe Tamper Proof Mic
Camera 2	Camera 2 will be a(n) : AXIS F41/F1025 Covert IP Camera Covert Enclosure : Fire Strobe Enclosure Mic: Louroe Tamper Proof Mic
Recording Activation	Recording will be triggered via IR Client
External Recording-In-Progress Visual	N/A
Wall Configuration	Drywall
Ceiling Configuration	Standard Tile

Additional Location Notes

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