



TRUCKEE MEADOWS FIRE PROTECTION DISTRICT

STAFF REPORT

Board Meeting Date: July 16, 2019

DATE: July 1, 2019

TO: Truckee Meadows Fire Protection District Board of Fire Commissioners

FROM: Alex Kukulus, Deputy Chief
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THROUGH: Charles A. Moore, Fire Chief
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SUBJECT: Recommendation to approve the purchase of one former demo ambulance for enhanced surge capacity and medical standby needs from Braun NW Inc. in the amount of \$137,659 using the purchasing provision under NRS 332.146 (4) (5) allowing the District to purchase supplies, materials or equipment left after an exhibition, or other similar sale, at a reasonable savings (of approximately \$11,000) over the cost of like merchandise and below the market cost in the community, and if approved, approve and execute a resolution augmenting the Truckee Meadows Fire Protection District Capital Fund Capital Outlay Account from the Truckee Meadows Fire Protection District Capital Fund Beginning Fund Balance in the amount of \$200,000. (All Commission Districts) FOR POSSIBLE ACTION

SUMMARY

Approval of the purchase of one former demo ambulance for enhanced surge capacity and medical standby needs from Braun NW Inc. in the amount of \$137,659 using the purchasing provision under NRS 332.146 (4) (5) allowing the District to purchase supplies, materials or equipment left after an exhibition, or other similar sale, at a reasonable savings (of approximately \$11,000) over the cost of like merchandise and below the market cost in the community, and if approved, approve and execute a resolution augmenting the Truckee Meadows Fire Protection District Capital Fund Capital Outlay Account from the Truckee Meadows Fire Protection District Capital Fund Beginning Fund Balance in the amount of \$200,000.

PREVIOUS ACTION

None

BACKGROUND

The District currently owns and operates a single ambulance unit that is currently housed at Station 30 (West Washoe Valley). There is a current agreement with REMSA to send that unit to all EMS incidents South of Bellevue Drive, and North of Carson City. It is also available for mutual aid assistance to Carson City Fire Department, as well as any other regional agencies requiring assistance.

In the past several years, the District has occasionally received requests from REMSA and other agencies to respond an ambulance in the North areas of the District. This most often happens when

there is an unanticipated surge in EMS incidents that overwhelm the system. The response to the Northern parts of the District from Washoe Valley can be in excess of 30 minutes, which is inadequate when dealing with life threatening medical emergencies. This request to purchase an additional ambulance will enable the District to house a unit in the Northern part of the District (likely at Station 45, Sun Valley), that can respond more timely when requested.

In addition to providing surge capacity for medical emergencies, the District staffs standby services at several special events including the Reno Tahoe Open golf tournament, the Reno Balloon Races, several off-road events, and other similar occasions. An additional ambulance will enable the District to have an ambulance onsite to provide patient care when needed, while still maintaining the other unit for emergency responses. The District has also recently begun oversight of the Gerlach Fire Department, which provides ambulance transport service. This unit could also serve to augment their service during times of high call volume, or other necessity.

After thoroughly researching the overall cost and build time via other contracts, the District found the process is exceedingly lengthy and is more costly for this particular piece of rescue equipment. Through its research, the District has identified a demo ambulance that meets all of the operational needs of the District. Staff has determined that purchasing this unit is a much faster and more cost efficient process, resulting in significantly lower costs than the lowest cost new ambulance available on the State of Nevada contract. The availability of stock and the availability of merchants who build this type of unit are uncommon, and the lead time to build out a new custom order is a detriment to the community, as the District currently does not have a unit available in the North Battalion.

Staff requests authorization to purchase the ambulance in accordance with NRS 332.146 (4) (5). The base price for the same unit through HGAC bid #AM10-18CA02 is \$149,352 and could take several months to a year from the start of the purchase to delivery of the ambulance. Purchasing this unit will create cost savings and faster delivery time.

FISCAL IMPACT

The District budgeted \$200,000 in FY18/19 for the purchase of an ambulance and affiliated equipment. Since the purchase was not encumbered as of June 30, 2019, the amount unspent increases the expected beginning fund balance for FY19/20 and may be used to augment the FY19/20 budget. The purchase price of this ambulance still allows adequate remaining funds to purchase the needed gurney and other equipment. After augmentation, there is sufficient funding in the District's Capital FY19/20 Budget.

RECOMMENDATION

Staff recommends the Board approve the purchase of one former demo ambulance for enhanced surge capacity and medical standby needs from Braun NW Inc. in the amount of \$137,659 using the purchasing provision under NRS 332.146 (4) (5) allowing the District to purchase supplies, materials or equipment left after an exhibition, or other similar sale, at a reasonable savings (of approximately \$11,000) over the cost of like merchandise and below the market cost in the community, and if approved, approve and execute a resolution augmenting the Truckee Meadows Fire Protection District Capital Fund Capital Outlay Account from the Truckee Meadows Fire Protection District Capital Fund Beginning Fund Balance in the amount of \$200,000.

POSSIBLE MOTION

Should the Board agree with staff's recommendation, a possible motion could be:

"I move to approve the purchase of one former demo ambulance for enhanced surge capacity and medical standby needs from Braun NW Inc. in the amount of \$137,659 using the purchasing provision under NRS 332.146 (4) (5) allowing the District to purchase supplies, materials or equipment left after an exhibition, or other similar sale, at a reasonable savings (of approximately \$11,000) over the cost of like merchandise and below the market cost in the community, and if approved, approve and execute a resolution augmenting the Truckee Meadows Fire Protection District Capital Fund Capital Outlay Account from the Truckee Meadows Fire Protection District Capital Fund Beginning Fund Balance in the amount of \$200,000."