

To ensure you receive your quoted pricing, please clearly reference your quotation number on your Purchase Order. Please issue your Purchase Order to: **Life Technologies Corporation**.

To place your order: Fax # 877-680-2537, Attn: Instruments  
Pricing Admin OR email to: [NAInstrumentOrders@thermofisher.com](mailto:NAInstrumentOrders@thermofisher.com)

We now offer highly competitive financing options with low monthly payments. Please contact your local sales representative for more information on how we can meet your financing needs.

## Life Technologies Corporation

3175 Staley Road  
Grand Island, NY 14072 USA  
Fax No.: 1-800-331-2286 USA  
To Order: 1-800-955-6288 USA  
[www.thermofisher.com](http://www.thermofisher.com)

**Valid From** : 08/27/2018  
**Valid To** : 12/31/2018  
**Freight Terms** : FOB FACTORY - FRT QUOTED

WASHOE COUNTY

911 PARR BLVD  
DAVID JACKSON

RENO NV 89512  
USA

We are pleased to quote on your requirement as follows:

Item No	SKU	Description	Min Qty	List Price	Net Price	Extended Price
1	4406016	AB 3500XL GENETIC ANALYZER HID  A Complete system that includes each of the following components: 1) A capillary electrophoresis (24-cap) instrument including Dell Workstation and Monitor 2) 3500 Data Collection Software- An Integrated software for instrument control, data collection, quality control and autoanalysis of sample files for basecalling and fragment sizing 3) Human Identification Analysis reagents and consumables for system qualification  LIMITED WARRANTY: One-year parts, labor and travel UL 7281 Approved cUL approval A qualified Technical Specialist will provide implementation support. This session is valid only during the initial warranty period of the instrument.	1	\$195,500.00	\$195,500.00	\$195,500.00
2	4405777	3500XL HID INSTALL KIT  This installation kit is for the 3500 series instrument for HID and consists of basis reagents/accessories to enable initial service installation.	1	\$7,900.00	\$0.00	\$0.00
3	ZG11SC3500XLHID	AB ASSURANCE, 3500XL 1PM HID	1	\$16,245.00	\$15,471.25	\$15,471.25
5	S2023130	TRADE-IN 3130  We are offering a \$15,912.00 trade-in credit each for the return of your two 3130 Models, serial number's 19332-022 and 16301-031. The credit is being offered in advance and is contingent upon purchase of the new instrument and Life Technologies receiving good and clear title to, and possession of, the trade-in instrument accompanied by the original Certification of Decontamination (see below) within 30 days after installation of new instrument. You may take the credit for the return of the trade-in instrument off the dollar	2	\$0.01	\$-15,912.00	\$-31,824.00

Item No	SKU	Description	Min Qty	List Price	Net Price	Extended Price
		value of your purchase order. The purchase order must reflect the trade-in dollar amount as a separate line item. After your purchase order is received, you will receive a Return Authorization letter (RA), and a Certificate of Decontamination. The Certificate of Decontamination MUST be completed and faxed back to Life Technologies prior to the instrument return and the original Certificate of Decontamination must be placed on the on the outside of the crate. If our receipt of the trade-in instrument is not confirmed within 30 days after installation of your new instrument, you will be invoiced for and must pay the amount of the advanced credit given.				
		PRICE FOR THE NEW INSTRUMENT AFTER TRADE-IN CREDIT HAS BEEN APPLIED WILL BE \$163,676.00.				

Estimated Shipping & Handling : \$1,329.60

Total : \$180,476.85

To reduce the number of pages we have to send you with every quotation, we are taking advantage of the internet to direct you to Life Technologies' General Terms and Conditions of Sale on our website. Please read the important statement below carefully.

This quotation, and Life Technologies' **GENERAL TERMS AND CONDITIONS OF SALE** (which are incorporated by reference into this quotation and any resulting contract), set out the terms on which Life Technologies is offering to sell the product(s) or service(s) listed in this quotation. By issuing a purchase order or otherwise ordering or accepting product(s) or services, you expressly confirm that you intend to be bound by and agree to the terms of this quotation and Life Technologies' General Terms and Conditions of Sale to the exclusion of all other terms not expressly agreed to in writing by an authorized representative of Life Technologies, and that the purchase and sale transaction between you and Life Technologies is subject to and will be governed by this quotation and Life Technologies' General Terms and Conditions of Sale.

Life Technologies' General Terms and Conditions of Sale can be found on Life Technologies' website at <http://www.thermofisher.com/termsandconditions> under the "terms and conditions" link at the bottom of the webpage.

If you have any questions, please visit our website at [www.thermofisher.com](http://www.thermofisher.com).

NOTE: Customer MUST reference quotation number when ordering to receive discounts.

ADDITIONAL TERMS AND CONDITIONS OF QUOTATION

1. This quotation shall apply only to direct order purchases. In order to receive quoted prices, the quotation number must be referenced at time of order. Credits will not be issued for orders not referencing quotation numbers.
2. The effective dates of this quotation appear on the first page unless otherwise noted.
3. Percentage discounts in this quotation will be calculated from our current price for the applicable product. Discounts will be calculated from single unit catalog price. We reserve the right to change our prices at any time. Any increase or decrease to the price of a product would result in a change to your discounted price. Certain discounts are based on categories of products (e.g., "Pricing Product Line" or "PPL" discounts) that might change over time. We reserve the right to re-align products within a category or add or remove products to or from a specific category at any time. Such re-alignment, addition or removal may result in a change to your discounted price for a particular product.
4. We may terminate this quotation upon written notice.
5. This quotation contains our confidential pricing information which if disclosed to third parties could cause competitive harm to us. Subject to overriding obligations to third party funding agencies or governmental entities, the customer agrees to keep all pricing information contained herein confidential.

**Kelcey Kemp**  
**Sales Representative**