



TRUCKEE MEADOWS FIRE PROTECTION DISTRICT

STAFF REPORT

Board Meeting Date: May 22, 2018

DATE: May 4, 2018
TO: Truckee Meadows Fire Protection District Board of Fire Commissioners
FROM: Charles A. Moore, Fire Chief
Phone: (775) 328-6123 Email: cmoore@tmfpd.us
SUBJECT: Discussion and possible approval to award Request for Proposals 18-002 for the Construction of Two (2) Mobile Water Supply Fire Apparatus on District-owned cab and chassis to Midwest Fire Equipment and Repair Company at \$197,648 per unit for a total award amount of \$395,296. (All Commission Districts) FOR POSSIBLE ACTION

SUMMARY

Discussion and possible approval to award Request for Proposals 18-002 for the Construction of Two (2) Mobile Water Supply Fire Apparatus on District-owned cab and chassis to Midwest Fire Equipment and Repair Company at \$197,648 per unit for a total award amount of \$395,296.

Strategic Objective supported by this item: *Safe, Secure and Healthy Communities*

PREVIOUS ACTION

May 18, 2015, the Board of Fire Commissioners approved the District's FY 15/16 Budget and adopted the Capital Improvements Plan for Fiscal Year 2016.

April 19, 2016, the Board of Fire Commissioners awarded RFP 16-001 for two (2) new Water Tenders to Burton's Fire Inc., 1301 Doker Drive, Modesto, CA 95351 for a total award amount of \$687,066.

May 16, 2017, the Board of Fire Commissioners approved the re-assignment of the Water Tender project to an HGAC (or similar)-approved vendor in accordance with HGAC-contract pricing, in an amount of \$222,474 per unit.

BACKGROUND

The District issued a competitive solicitation for the award of two water tenders on February 29, 2016. Proposals were received on March 22, 2016, and the Board awarded the contract to Burton Fire on April 19, 2016 in the amount of \$343,533 per unit. The contract was executed via Purchase Order on May 4, 2016, and per the RFP, the vendor was given 180 days from the receipt of the cab and chassis to complete the buildup of the water tenders. The vendor took receipt of the cab and chassis on September 21, 2016. The District has paid \$121,059 per unit to Burtons for the cab and chassis.

The awarded bidder failed to perform per the contract, and was issued a Notice of Breach on April 11, 2017 at which time the District took possession of the two cab and chassis. As allowed in RFP 16-001,

Section 5 of Special Conditions (attached) “The District’s Right to do Work,” the District exercised its right to reassign the project to an outside vendor at the expense of Burton Fire.

Due to the complications with pricing out a project of this scope, the District received authorization to re-assign the project completion to an HGAC (or similar)-approved vendor in accordance with HGAC-contract pricing, in an amount of \$222,474 per unit. HGAC pricing, as allowed per NRS 332.195, exempts the District from re-bidding the project. The District was not able to secure an agreement under the HGAC contract due to the apparatus being District-owned.

On March 20, 2018, the District issued another Request for Proposals. Proposals were received from four suppliers, three of which met criteria for evaluation. An Evaluation Committee comprised of the District’s Fire Apparatus Committee members evaluated the proposals that were submitted, and recommend award to Midwest Fire Equipment and Repair Company at \$197,648 per unit for a total award amount of \$395,296. One supplier submitted alternate proposals to purchase existing stock from their inventory, but did not submit a proposal for construction of the District-owned cab and chassis as specified; consequently the evaluation committee did not evaluate or score that submittal.

The District has full intent of seeking the legal recourse for cost overruns that exceed the originally awarded contract price, as well as liquidated damages, as allowed in the original RFP.

FISCAL IMPACT

The requested award amount is \$197,648 per Unit, for a total of \$395,296. The remaining portion of the original award is \$222,474 for a total budgeted amount of \$444,948; therefore there is sufficient funding within the FY 17/18 Capital Funds Budget.

RECOMMENDATION

It is recommended that the Board award Request for Proposals 18-002 for the Construction of Two (2) Mobile Water Supply Fire Apparatus on District-owned cab and chassis to Midwest Fire Equipment and Repair Company at \$197,648 per unit for a total award amount of \$395,296.

POSSIBLE MOTION

Should the Board agree with staff’s recommendation, a possible motion could be:

“I move to award Request for Proposals 18-002 for the Construction of Two (2) Mobile Water Supply Fire Apparatus on District-owned cab and chassis to Midwest Fire Equipment and Repair Company at \$197,648 per unit for a total award amount of \$395,296.”

Request for Proposals 18-002
Construction of Two (2) Mobile Water Supply Fire Apparatus

Evaluation Summary:

RFP 18-002	MIDWEST	EVG	WATTS	SUPERIOR EQUIPMENT
Average of Scores	80.5	68.25	45.5	Alternate not Scored