

WASHOE COUNTY SOLE SOURCE PURCHASE REQUEST FORM

This form is required for sole source approval of any of the following:

Non-grant funds:

- Equipment or supplies exceeding \$25,000
- Professional Services exceeding \$50,000

Grant funds:

- Equipment or supplies exceeding \$3,000
- Professional Services* exceeding \$3,000

***Note:** Noncompetitive awards to professionals or consultants that are on retainer contracts are restrictive of competition and not allowable under OMB guidelines.

DEPARTMENT Regional Medical Examiner's Office
REQUESTOR'S NAME Justin Norton PHONE # (775) 785-6114
REQUISITION NUMBER TBD DATE 07/01/2018
RECOMMENDED SOLE SOURCE SUPPLIER Lodox NA, LLC
ESTIMATED DOLLAR VALUE OF PROCUREMENT (ANNUALLY) \$ 275,000 - 289,900 (one time)

Description of good or service requested:

Refurbished Statscan VE0 Full-Body Imaging System

Unique features/qualifications required that are not available from another supplier:

The Lodox Statscan system conducts full-body x-rays through the use of linear slot-scanning radiography, passing both the x-ray source and detector across the body. This is unique to this system and a substantial difference from traditional digital radiography. It is also the only x-ray system optimized for forensic use (our application).

Were other options sought?

☐ If yes, why were they unacceptable? If no, why were alternatives not reviewed?

This type of full-body x-ray system is only manufactured by Lodox NA, LLC. The technology used will greatly increase staff productivity in ways no other system can. It also produces a higher quality product than any other digital x-ray system.

What efforts were made to determine there was no competition for the service or good and how was it determined the price for the purchase is fair and reasonable?

Communication with various vendors including current Washoe County vendors and attendance at medical conferences and trade shows; communication with other Medical Examiner/Coroner offices throughout the nation

I have read and understand the Policies and Procedures of the Board of County Commissioners including the Washoe County Grants Manual (if applicable) with regard to sole source procurements. I understand that competition is the preeminent consideration in the expenditure of County and grant funds, and I acknowledge the County's commitment to the principle of fairness to any vendor who would like to do business with the County. After observing these principles and considerations, I hereby submit that the goods, services, and/or supplier specified fit the County's sole source criteria for the following reasons:

Please provide sufficient detail to clearly identify the reason(s) for this sole source procurement request. Select all of the following applicable to the requested purchase. Attach additional information if necessary.

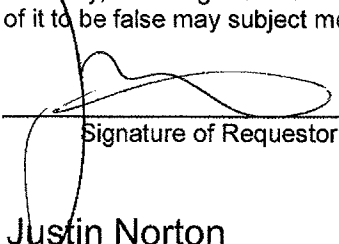
Note: Grant-funded purchases must fall under either 6, 7 or 8 below.

- ☐ 1. The product is unique in design and/or features that are required for a specific application. List the unique features and explain why they are needed for the application the product will be used for.
- ☐ 2. The product being purchased must be compatible with existing equipment. Identify the existing equipment.
- ☐ 3. The product requested is one which the user has had specialized training for. Identify who the user of this product will be and provide a description of the previous training.
- ☐ 4. Consultants/Subcontractors: The individual/company is the most suitable to provide the service requested and the selection process is based on the following:
- ☐ There is evidence that the assistance to be provided is essential and cannot be provided by persons receiving salary support within Washoe County.
 - ☐ A selection process was utilized to select the most qualified person.
 - ☐ The consulting charges are appropriate considering the qualifications of the consultant or company based on past experience and the nature of the work to be performed.
- ☐ 5. The product or service is available only from the manufacturer or their authorized representative. Identify the manufacturer or authorized representative, and provide telephone number and address information.
- ☒ 6. The product or service is available only from a single source.
- ☐ 7. The awarding agency or pass-through entity expressly authorizes noncompetitive proposals in response to a written request from the grantee department. (Attach sponsor authorization)
- ☐ 8. After solicitation of a number of sources, competition is determined inadequate.
- ☐ 9. Other. Please explain the specific circumstances and/or requirements that warrant the goods or services request to be procured from a sole source.

The following provides justification as to reasonableness of price: (i.e.; aligns with market pricing, government discount applied, cost analysis was conducted, aligns with historical pricing, etc.)

Lodox NA, LLC operates on a flat pricing scale/schedule with no special pricing or discounts regardless of quantity ordered, industry, customer type, government, etc.

I understand that I may be required to justify this sole source procurement before the appropriate authority, including the Board of County Commissioners, and that my signing this document knowing any of it to be false may subject me to administrative action.



Signature of Requestor

Justin Norton

Print Name



Signature
Department Head Approval

Laura D. Knight, M.D.

Print Name

For completion by the Purchasing Division:

☒ Sole source justification is adequate and exempt from competitive bidding requirements per NRS 332.115.

☐ Sole source justification is adequate to justify exemption from competitive bidding requirements per NRS 332._____.

☐ Sole source justification is adequate and exempt from competitive procurement requirements Uniform Guidance 2 CFR Pt. 200.320.

☐ Sole source justification is inadequate and request is returned to department for additional justification, instructions on whether to seek competitive bids for the goods or services requested, or to withdraw the request.

Pamela Mann, CTPM, CPP
Digitally signed by Pamela Mann, CTPM, CPP
Date: 2018.07.11 06:27:01 -07'00'

Signature
Purchasing and Contracts Manager
(or authorized representative)

Pamela Mann, CTPM, CPP

Print Name

07/11/2018

Date

July 2, 2018

To:
Justin Norton
Washoe County | Regional Medical Examiner's Office
Phone: (775) 785-6114 | Fax: (775) 785-6163
990 East Ninth Street | Reno, Nevada 89512

To whom it may concern,

Please note that Lodox NA LLC, is the only source for the StatScan, Xmplar-DR, and eXero-dr machines and software, their parts, and their Technical Support in North America. Please also note that Lodox Systems pty. Ltd. is the only manufacturer of a radiographic system that takes a continuous seamless digital radiograph of large areas, such as, the whole body with low-radiation emission and scatter.

Best Regards,



Marty Kulis | director - customer support, lodox systems (north america)



mobile +1 440 724 8002
work +1 440 209 1246
fax +1 440 257 3984