



WASHOE COUNTY
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**NOTICE OF RECOMMENDATION AND
INTENT TO AWARD RFP #3049-18**

DATE: May 29, 2018

FROM: Kris Hansen
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SUBJECT: NOTICE OF RECOMMENDATION AND INTENT TO AWARD
ITB 3049-18 for Mosquito Abatement Products to multiple bidders as shown below.

Strategic Outcome supported by this item:

- Safe, secure and healthy communities.

BACKGROUND

On March 7, 2018 the Washoe County Purchasing Office released Invitation to Bid No. 3049-18 for Mosquito Abatement Products to select a vendor or vendors to provide mosquito abatement products in accordance with the ITB.

RESPONDING PROPOSERS

Washoe County received responses from four prospective bidders:

Name/Company
NAME: Rentokil North America dba Target Specialty Products 15415 Marquardt Ave Santa Fe Springs, CA 90670
NAME: Clarke Mosquito Control Products 675 Sidwell Ct St. Charles, IL 60174
NAME: Valent BioSciences 870 Technology Way Libertyville, IL 60048
NAME: Adapco, LLC 550Aero Ln Sanford, FL 32771

The responding proposers to Request for Proposal No. 3042-17 were ranked as follows:

Name of Bidder	Rentokil	Clarke	Valent	Adapco	Award Selection Rationale
Bid Item #1				Award	(+)
Bid Item #2				Award	(+)
Bid Item #3	Award				Lowest Bid Price
Bid Item #4					No Bid
Bid Item #5				Award	Sole Bid
Bid Item #6	Award				Lowest Bid Price
Bid Item #7				Award	(+)
Bid Item #8		Award			Sole Bid
Bid Item #9		Award			Sole Bid
Bid Item #10				Award	Sole Bid
Bid Item #11					No Bid
Bid Item #12			Award		Sole Bid
Bid Item #13				Award	Sole Bid
Bid Item #14				Award	Sole Bid
Bid Item #15				Award	Sole Bid
Bid Item #16	Award				Lowest Bid Price
Bid Item #17				Award	(+)
Bid Item #18				Award	Sole Bid
Bid Item #19				Award	Sole Bid
Bid Item #20				Award	(+)
Bid Item #21				Award	(+)

(+) Where pricing was equal, preference was given to Adapco, the only supplier to offer a rebate in their bid documentation.

NOTICE

Washoe County hereby provides NOTICE OF RECOMMENDATION OF AWARD for ITB No. 3049-18 for Mosquito Abatement Products, as shown in the Award table above, to the following responsive bidders:

Adapco: Bid Items 1, 2, 5, 7, 13, 14, 15, 17, 18, 19, 20, 21

Clarke: Bid Items 8, 9

Valent: Bid Item 12

Rentokil: Bid Items 3, 6, 16

There were no responsible, responsive bidders for Bid Item 11.