



AXON

Washoe County Sheriff's Office - NV

AXON SALES REPRESENTATIVE

Chris Neubeck

602-708-0074

cneubeck@axon.com

ISSUED

11/4/2019



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737

Q-224555-43773.975CN

Issued: 11/04/2019



Quote Expiration: 12/15/2019

Account Number: 106569

Payment Terms: Net 30
Delivery Method: Fedex - Ground
Contract Number: 00016129

SALES REPRESENTATIVE

Chris Neubeck
Phone: 602-708-0074
Email: cneubeck@axon.com
Fax: (480) 658-0629

PRIMARY CONTACT

Corey Solferino
Phone: (775) 321-4948
Email: csolferino@washoecounty.us

SHIP TO

Corey Solferino
Washoe County Sheriff's Office - NV
911 Parr Boulevard
Reno, NV 89512
US

BILL TO

Washoe County Sheriff's Office - NV
P.O. BOX 11130
Reno, NV 89520
US

Year 1

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	45	112.00	72.00	3,240.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	5	112.00	72.00	360.00
80082	UNLIMITED BWC BUNDLE: YEAR 1 PAYMENT	300	316.00	275.24	82,572.00
85110	EVIDENCE.COM INCLUDED STORAGE	12,000	0.00	0.00	0.00
80052	AXON AUTO TAGGING SERVICE ADD-ON: 1 YEAR PAYMENT	300	60.00	40.40	12,120.00
Hardware					
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	270	499.00	209.48	56,559.60
11528	FLEX 2 CAMERA, (ONLINE)	30	449.00	209.48	6,284.40
80115	5 YEAR TASER ASSURANCE PLAN AXON FLEX 2 CONTROLLER	30	0.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK	270	0.00	0.00	0.00
11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	270	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	270	0.00	0.00	0.00
11532	FLEX 2 CONTROLLER	30	250.00	0.00	0.00
11509	BELT CLIP, RAPIDLOCK	30	0.00	0.00	0.00
11534	USB SYNC CABLE, FLEX 2	30	0.00	0.00	0.00
71037	LOW RIDER, HEADBAND, FLEX 2	30	0.00	0.00	0.00
11546	EPAULETTE MOUNT, FLEX 2	30	0.00	0.00	0.00
80106	5 YEAR TASER ASSURANCE PLAN AXON FLEX 2 CAMERA	30	0.00	0.00	0.00

Year 1 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)					
74008	AXON DOCK, 6 BAY + CORE, AXON BODY 2	45	1,495.00	0.00	0.00
11537	DOCK, FLEX 2, 6-BAY + CORE	5	1,495.00	0.00	0.00
80110	5 YEAR TASER ASSURANCE PLAN AXON SIX BAY + HUB DOCK FLEX2	5	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	50	42.00	0.00	0.00
Other					
73510	REDACTION ASSISTANT 351-1000 SW AGENCY-WIDE LICENSE: 5 YEAR	1	0.00	0.00	0.00
73513	REDACTION ASSISTANT 351-1000 SWORN ANNUAL PAYMENT	1	21,600.00	21,600.00	21,600.00
Subtotal					182,736.00
Estimated Shipping					0.00
Estimated Tax					0.00
Total					182,736.00

Spares

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	9	0.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK	9	0.00	0.00	0.00
11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	9	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	9	0.00	0.00	0.00
11528	FLEX 2 CAMERA, (ONLINE)	1	0.00	0.00	0.00
11532	FLEX 2 CONTROLLER	1	0.00	0.00	0.00
11509	BELT CLIP, RAPIDLOCK	1	0.00	0.00	0.00
11534	USB SYNC CABLE, FLEX 2	1	0.00	0.00	0.00
71037	LOW RIDER, HEADBAND, FLEX 2	1	0.00	0.00	0.00
11546	EPAULETTE MOUNT, FLEX 2	1	0.00	0.00	0.00
80106	5 YEAR TASER ASSURANCE PLAN AXON FLEX 2 CAMERA	1	0.00	0.00	0.00
80115	5 YEAR TASER ASSURANCE PLAN AXON FLEX 2 CONTROLLER	1	0.00	0.00	0.00
Subtotal					0.00
Estimated Tax					0.00
Total					0.00

Year 2

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	45	336.00	216.00	9,720.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	5	336.00	216.00	1,080.00
80083	UNLIMITED BWC BUNDLE: YEAR 2 PAYMENT	300	948.00	825.71	247,713.00
85110	EVIDENCE.COM INCLUDED STORAGE	12,000	0.00	0.00	0.00
80053	AXON AUTO TAGGING SERVICE ADD-ON: 2 YEAR PAYMENT	300	180.00	121.20	36,360.00
Other					
73513	REDACTION ASSISTANT 351-1000 SWORN ANNUAL PAYMENT	1	64,800.00	64,800.00	64,800.00
Subtotal					359,673.00
Estimated Tax					0.00
Total					359,673.00

Year 3

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	45	336.00	216.00	9,720.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	5	336.00	216.00	1,080.00
80084	UNLIMITED BWC BUNDLE: YEAR 3 PAYMENT	300	948.00	825.71	247,713.00
85110	EVIDENCE.COM INCLUDED STORAGE	12,000	0.00	0.00	0.00
80054	AXON AUTO TAGGING SERVICE ADD-ON: 3 YEAR PAYMENT	300	180.00	121.20	36,360.00
Other					
73513	REDACTION ASSISTANT 351-1000 SWORN ANNUAL PAYMENT	1	64,800.00	64,800.00	64,800.00
Subtotal					359,673.00
Estimated Tax					0.00
Total					359,673.00

Year 4

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	45	336.00	216.00	9,720.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	5	336.00	216.00	1,080.00
80085	UNLIMITED BWC BUNDLE: YEAR 4 PAYMENT	300	948.00	825.71	247,713.00
85110	EVIDENCE.COM INCLUDED STORAGE	12,000	0.00	0.00	0.00
80055	AXON AUTO TAGGING SERVICE ADD-ON: 4 YEAR PAYMENT	300	180.00	121.20	36,360.00
Other					
73513	REDACTION ASSISTANT 351-1000 SWORN ANNUAL PAYMENT	1	64,800.00	64,800.00	64,800.00
Subtotal					359,673.00
Estimated Tax					0.00
Total					359,673.00
Grand Total					1,261,755.00

Discounts (USD)

Quote Expiration: 12/15/2019

List Amount	1,632,550.00
Discounts	370,795.00
Total	1,261,755.00

**Total excludes applicable taxes*

Summary of Payments

Payment	Amount (USD)
Year 1	182,736.00
Spares	0.00
Year 2	359,673.00
Year 3	359,673.00
Year 4	359,673.00
Grand Total	1,261,755.00

Notes

Nevada Highway Patrol Contract No. 3273 used for purchasing justification.

This quote is co-termed with quote Q-139060 (executed contract #00016129). Year one has been pro-rated to 3.5 months to align with agency annual billing dates. This has been done according to an anticipated ship date range of 12/1/2019-12/15/2019. The end date of these subscriptions is subject to change if the ship/start date changes.

Axon body-worn camera and docking station hardware contained in this quote will be covered under the Technology Assurance Plan (TAP) and will be eligible for 1 replacement at the same time as the equipment originally deployed on this existing contract as determined by quote Q-139060. This will take place at the end of the contract on 4/14/2023.

Tax is subject to change at order processing with valid exemption.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: _____

Date: _____

Name (Print): _____

Title: _____

PO# (Or write
N/A): _____

Please sign and email to Chris Neubeck at cneubeck@axon.com or fax to (480) 658-0629

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

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		SFDC Contract #:
		Order Type:
		RMA #:
		Address Used:
		SO #:
Review 1	Review 2	
Comments:		



A T T E N T I O N

This order may qualify for freight shipping, please fill out the following information.

What is the contact name and phone number for this shipment?	
What are your receiving hours? (Monday-Friday)	
Is a dock available for this incoming shipment?	
Are there any delivery restrictions? (no box trucks, etc.)	