



A quote for your consideration.

Based on your business needs, we put the following quote together to help with your purchase decision. Below is a detailed summary of the quote we've created to help you with your purchase decision.

To proceed with this quote, you may respond to this email, order online through your [Premier page](#), or, if you do not have Premier, use this [Quote to Order](#).

Quote No.	3000051397581.1	Sales Rep	Callie Kelley
Total	\$645,371.51	Phone	(800) 456-3355, 7289360
Customer #	95183820	Email	Callie_Kelley@Dell.com
Quoted On	Dec. 02, 2019	Billing To	AP WASHOE COUNTY COMPTROL
Expires by	Dec. 31, 2019		WASHOE COUNTY COMPTROLLE
			R
			999 USE CN
			PO BOX 11130
			RENO, NV 89520-0027

Message from your Sales Rep

Please contact your Dell sales representative if you have any questions or when you're ready to place an order. Thank you for shopping with Dell!

Regards,
Callie Kelley

Shipping Group

Shipping To	Shipping Method
ACCOUNTS PAYABLE WASHOE COUNTY COMPTROLLER P O BOX 11130 ACCOUNTS PAYABLE RENO, NV 89520 (775) 328-2552	Standard Delivery

Product	Unit Price	Qty	Subtotal
VLA VMWARE-ELA	\$645,371.51	1	\$645,371.51

Subtotal:	\$645,371.51
Shipping:	\$0.00
Non-Taxable Amount:	\$645,371.51
Taxable Amount:	\$0.00
Estimated Tax:	\$0.00
Total:	\$645,371.51

1. Customer shall insert the following on its associated Purchase Order (PO):
“Quote # 3000051397581.1 dated 12/02/2019, with all terms and conditions, is hereby incorporated by reference in this PO. This Quotation supersedes all previous Quotations for this opportunity.”
2. This Quotation is a sale of goods and is not a services contract. Customer’s purchase order must be received by Dell no later than 12/31/2019.
3. Acceptance of the products stated on this Quotation shall occur upon receipt.
4. Failure to make any one payment will require Customer to discontinue using all Software licenses and certify it has uninstalled and is no longer using the Software or related services on this Quotation. Early termination by Customer is only permitted in the event that fiscal funding is eliminated for the project with which the above products are associated. Furthermore, termination for lack of fiscal funding may only occur at the annual anniversary date of this Quotation. Customer agrees that continued use of this Software after declaring a non-appropriation will require Customer to continue to pay for the Software so Customer does not violate the Takings Clause of the US Constitution and other applicable state and local laws.
5. The total purchase price for the items set forth above shall be payable in the following periodic payment installments (each a "Due Date" and each installment amount a "Payment") as outlined below. Payment must be received by the due date or a late fee will be assessed in accordance with any applicable prompt payment act. All Payments shall be made to Dell Financial Services, PAYMENT PROCESSING CENTER, P.O. BOX 6549 Carol Stream, IL 60197-6549.

Payment Amount	Payment Due Date
\$ 335,593.19	02/01/2020
\$ 154,889.16	02/01/2021
\$ 154,889.16	02/01/2022

Shipping Group Details

Shipping To	Shipping Method
ACCOUNTS PAYABLE WASHOE COUNTY COMPTROLLER P O BOX 11130 ACCOUNTS PAYABLE RENO, NV 89520 (775) 328-2552	Standard Delivery

VLA VMWARE-ELA		\$645,371.51	Qty 1	Subtotal \$645,371.51
Estimated delivery if purchased today: Jan. 07, 2020 Contract # C000000010638 Customer Agreement # MNWNC-108				
Description	SKU	Unit Price	Qty	Subtotal
VLA VMWARE-ELA	AA912863	-	1	-
			Subtotal:	\$645,371.51
			Shipping:	\$0.00
			Estimated Tax:	\$0.00
			Total:	\$645,371.51

ON-PREMISE SOFTWARE (Perpetual Licensing)		
DESCRIPTION OF SOFTWARE	MAXIMUM AUTHORIZED DEPLOYMENT	
Upgrade: VMware NSX Enterprise per Processor to NSX Data Center Enterprise Plus per Processor	16 Licenses	
VMware vSAN Enterprise for 1 processor	18 Licenses	
VMware vSphere Enterprise Plus Acceleration Kit 6 processors	1 Kit	
SKU	Description of Pre-ELA Installed Software	TOTAL
VDI-W-STR	VMware View Enterprise Starter Kit	QTY 2
VS6-EPL	VMware vSphere Enterprise Plus for 1 processor	QTY 86
VCS6-STD	VMware vCenter Server Standard for vSphere (Per Instance)	QTY 2
HZ7-STD-10	VMware Horizon Standard : 10 Pack (CCU)	QTY 15
NX-ENT	VMware NSX Enterprise per Processor	QTY 20
VCS6-FND	VMware vCenter Server Foundation for vSphere up to 3 hosts (Per Instance)	QTY 1
	Consulting & Learning Credits - Prepaid Services PSO Credit 601-1200	QTY 897

Important Notes

Terms of Sale

This Quote will, if Customer issues a purchase order for the quoted items that is accepted by Supplier, constitute a contract between the entity issuing this Quote ("Supplier") and the entity to whom this Quote was issued ("Customer"). Unless otherwise stated herein, pricing is valid for thirty days from the date of this Quote. All product, pricing and other information is based on the latest information available and is subject to change. Supplier reserves the right to cancel this Quote and Customer purchase orders arising from pricing errors. Taxes and/or freight charges listed on this Quote are only estimates. The final amounts shall be stated on the relevant invoice. Additional freight charges will be applied if Customer requests expedited shipping. Please indicate any tax exemption status on your purchase order and send your tax exemption certificate to Tax_Department@dell.com or ARSalesTax@emc.com, as applicable.

Governing Terms: This Quote is subject to: (a) a separate written agreement between Customer or Customer's affiliate and Supplier or a Supplier's affiliate to the extent that it expressly applies to the products and/or services in this Quote or, to the extent there is no such agreement, to the applicable set of Dell's Terms of Sale (available at <http://www.dell.com/terms> or www.dell.com/oemterms); and (b) the terms referenced herein (collectively, the "Governing Terms"). Different Governing Terms may apply to different products and services on this Quote. The Governing Terms apply to the exclusion of all terms and conditions incorporated in or referred to in any documentation submitted by Customer to Supplier.

Supplier Software Licenses and Services Descriptions: Customer's use of any Supplier software is subject to the license terms accompanying the software, or in the absence of accompanying terms, the applicable terms posted on www.Dell.com/eula. Descriptions and terms for Supplier-branded standard services are stated at www.dell.com/servicecontracts/global or for certain infrastructure products at www.dellemc.com/en-us/customer-services/product-warranty-and-service-descriptions.htm

Offer-Specific, Third Party and Program Specific Terms: Customer's use of third-party software is subject to the license terms that accompany the software. Certain Supplier-branded and third-party products and services listed on this Quote are subject to additional, specific terms stated on www.dell.com/offeringspecificterms.

In case of Resale only: Should Customer procure any products or services for resale, whether on standalone basis or as part of a solution, Customer shall include the applicable software license terms, services terms, and/or offer-specific terms in a written agreement with the end-user and provide written evidence of doing so upon receipt of request from Supplier.

In case of Financing only: If Customer intends to enter into a financing arrangement ("Financing Agreement") for the products and/or services on this Quote with Dell Financial Services LLC or other funding source pre-approved by Supplier ("FS"), Customer may issue its purchase order to Supplier or to FS. If issued to FS, Supplier will fulfill and invoice FS upon confirmation that: (a) FS intends to enter into a Financing Agreement with Customer for this order; and (b) FS agrees to procure these items from Supplier. Notwithstanding the Financing Agreement, Customer's use (and Customer's resale of and the end-user's use) of these items in the order is subject to the applicable governing agreement between Customer and Supplier, except that title shall transfer from Supplier to FS instead of to Customer. If FS notifies Supplier after shipment that Customer is no longer pursuing a Financing Agreement for these items, or if Customer fails to enter into such Financing Agreement within 120 days after shipment by Supplier, Customer shall promptly pay the Supplier invoice amounts directly to Supplier.

Customer represents that this transaction does not involve: (a) use of U.S. Government funds; (b) use by or resale to the U.S. Government; or (c) maintenance and support of the product(s) listed in this document within classified spaces. Customer further represents that this transaction does not require Supplier's compliance with any statute, regulation or information technology standard applicable to a U.S. Government procurement.

For certain products shipped to end users in California, a State Environmental Fee will be applied to Customer's invoice. Supplier encourages customers to dispose of electronic equipment properly.

Electronically linked terms and descriptions are available in hard copy upon request.

^Dell Business Credit (DBC):

OFFER VARIES BY CREDITWORTHINESS AS DETERMINED BY LENDER. Offered by WebBank to Small and Medium Business customers with approved credit. Taxes, shipping and other charges are extra and vary. Minimum monthly payments are the greater of \$15 or 3% of account balance. Dell Business Credit is not offered to government or public entities, or business entities located and organized outside of the United States.