



WASHOE COUNTY

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STAFF REPORT

BOARD MEETING DATE: August 16, 2022

DATE: Thursday, August 11, 2022

TO: Board of County Commissioners

FROM: Kobe Harkins, IT Manager, Technology Services
775-328-2358, KHarkins@washoecounty.gov

THROUGH: Behzad Zamanian, CIO, Technology Services

SUBJECT: Recommendation to approve Fiscal Year 2022/2023 renewal of contracts, maintenance agreements, licenses and sole source purchases of desktop computers, laptops, servers, storage, disk backup, and associated computer hardware, through joinder with National Association of State Procurement Officers (NASPO) Master Price Agreements for State of Nevada with Dell/EMC Inc.; and approve expenditures [not to exceed \$1,691,000] and will remain within the available Technology Services budget for FY 2022/2023.
General Fund

- VMWare Enterprise Level Agreement, not to exceed [\$155,000] - VMWare Licenses, VMWare NSX virtual firewall, AirWatch Green Management Suite, AirWatch Content Locker Standard.
- VMWare Horizon Standard renewal, not to exceed [\$16,000] – Licenses.
- Desktop computers, laptops, servers, storage, disk backup, associated hardware, and maintenance, not to exceed [\$1,520,000]

For Possible Action. (All Commission Districts.)

SUMMARY

Rather than submit each request to the Board of County Commissioners separately, the Technology Services Department is respectfully requesting approval to bring each of the Fiscal Year 2022/2023 listed contracts, software and sole source equipment purchases to the Purchasing Contracts Manager for signature or approval after said contracts, software or equipment purchase from Dell/EMC have been approved by the District Attorney, Budget Office and/or Risk Management when necessary.

Washoe County Strategic Objective supported by this item: Stewardship of our Community

AGENDA ITEM # _____

PREVIOUS ACTION

On May 17, 2022, the Board of County Commissioners approved and adopted the Final Budget for FY 2023.

The Board of County Commissioners previously approved sole source purchases in excess of \$100,000 from Dell/EMC, Inc. for the past ten consecutive fiscal years.

BACKGROUND

Technology Services regularly upgrades equipment at the County to support Countywide functions and maintain a sustainable and efficient infrastructure. In FY 2022-2023, base budget funds support ongoing upgrades of Dell equipment of desktop computers, laptops, servers, storage, disk backup, and associated computer hardware. These funds are also used for VMWare server licenses, the NSX virtual firewall which regulates traffic between the primary and disaster recovery data centers and a mobile device management product.

Washoe County has standardized on Dell equipment for servers, storage, disk backup, desktop computers, laptops, printers, and associated computer hardware. Purchases of these items are done via direct sales from Dell under joinder to the NASPO contract. In most cases, these purchases are made at prices below the default discounting provided through this contract. Many times, multiple purchases are grouped together to receive greater discount savings.

To support the FY 2022-2023 ongoing needs of departments Countywide, multiple purchases of Dell brand equipment are purchased separately throughout the year. Countywide expenditures are not expected to exceed [\$1,691,000] for FY 2022-2023.

Pursuant to NRS 332.115, computer hardware and software are exempt from competitive bidding requirements.

FISCAL IMPACT

The FY 2022-2023 Technology Services budget has sufficient budget authority for the sole source purchases not to exceed \$1,691,000 in:

- Technology Services (108) – Tech Services Administration (108100), Enterprise Infrastructure (108500), Customer & Enterprise Solutions (108700), File Server Upgrade (108810), Technology Replacement (108830)

RECOMMENDATION

It is recommended that the Board of County Commissioners approve Fiscal Year 2022/2023 renewal of contracts, maintenance agreements, licenses and sole source purchases of desktop computers, laptops, servers, storage, disk backup, and associated computer hardware, through joinder with National Association of State Procurement Officers (NASPO) Master Price Agreements for State of Nevada with Dell/EMC Inc.; and approve expenditures [not to exceed \$1,691,000] and will remain within the available Technology Services budget for FY 2022/2023.
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POSSIBLE MOTION

Should the Board agree with the staff recommendation, a possible motion would be:

Move to approve Fiscal Year 2022/2023 renewal of contracts, maintenance agreements, licenses and sole source purchases of desktop computers, laptops, servers, storage, disk backup, and associated computer hardware, through joinder with National Association of State Procurement Officers (NASPO) Master Price Agreements for State of Nevada with Dell/EMC Inc.; and approve expenditures [not to exceed \$1,691,000] and will remain within the available Technology Services budget for FY 2022/2023.

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